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August 2025

E-Newsletter

School is Back in Session!

Beep! Beep! That's the sound of the school busses coming down the street again. That's right! The kids are already back in school! It's hard to believe that the summer is over for most of the kiddos, but we know it also means that we are one step closer to fall and hopefully cooler weather. We can keep our fingers and toes crossed on that one because it will more than likely be several weeks to months before we start to see and *feel* a drop in temperature. The humidity is key as we transition from summer to fall so even a little less humidity at times can mean a more comfortable outside experience with similar temps.

With school starting up again, it also means the start of football and everyone's favorite pastime, tailgating! It's a great family-friendly activity that helps us segway into fall with food, fun and camaraderie in the great outdoors, all in the spirit of supporting your favorite team! And what's a tailgate without clean, efficient and affordable propane?!

Let propane be your biggest cheerleader as you fire up the grill for all the meats or a burner for that famous seafood jambalaya. When the weather is cooler, switch out your jambalaya pot for one filled with gumbo or chili. The possibilities are endless! With a cooking source as reliable as propane, you are sure to win the tailgate every weekend! What could be better than that?!

As always, if you have any questions or need any information regarding the association, please contact the LPGA office at 225-763-8922 or email our Executive Director Randy Hayden at randy@ccilouisiana.com.



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Wilderness Acres

Xtreme Hardware

2025-2026 Calendar of Events

September 24, 2025-12:00 pm: Third Quarter Board of Directors Meeting, Walk-On's-Alexandria, LA.

October 1-2, 2025: Louisiana Clean Fuels Summit Conference and Expo, L'Auberge Casino & Hotel-Baton Rouge, LA.

October 7, 2025: National Propane Day!

November 6-7, 2025: Leadership Summit, Dupont Circle Hotel-Washington, DC.

December 15, 2025: NPGF Scholarship Applications Open.

December 2025: Fourth Quarter Board of Directors Meeting, Date and Location TBD.

February 15, 2026: NPGF Scholarship Applications Close.

March 2026: First Quarter Board of Directors Meeting-Date and Location TBD.

June 7-9, 2026: NPGA Propane Days, Hilton Washington, DC-Capitol Hill.

June 29-July 2, 2026: APGA/LPGA Annual Summer Convention, Hilton Hotel-Pensacola Beach, FL.

June 30, 2026: Second Quarter Board of Directors Meeting, Hilton Hotel-Pensacola Beach, FL.

Thank you to all of the following Dealer companies in Louisiana who responded to PERC's 2024 retail propane sales report survey:

Amerigas Partners; Caun Propane of Lafayette Inc.; DCC Propane, LLC; Ferrellgas Partners LP; Herring Gas Company Inc.; Lampton-Love Companies; Leon's Propane LLC; Matheson Tri-Gas Inc.; Neill Gas Inc.; O'Nealgas Inc.; Reed Gas; SHV Energy/Pinnacle Propane, LLC; Scott Petroleum Corporation; Suburban Propane Partners; Vacherie Fuel Corp

Spank you to those who didn't respond! Our PERC marketing funds are based largely on the gallon numbers reported by Dealer companies in our state so if you don't respond, we likely get less money!

Op-ed: The Opportunity for Artificial Intelligence in the Oil and Gas Industry

By: *Tracy Wells, President-Louisiana Propane Gas Association*

Louisiana has a longstanding history of pioneering the oil and gas industry. Our unique location on the Gulf provides ample opportunity for easy access and efficient product transport across the globe, making the industry an economic pillar for our state. As we continue to look for ways to innovate the industry and strengthen Louisiana's authority, we can't ignore artificial intelligence (AI) 's significant potential in reshaping the sector as we know it.

The oil and gas industry is historically one of the most dangerous sectors to work in. From working in unpredictable environments to operating high-risk machinery and handling hazardous materials, jobs in this sector pose serious risks. However, AI is beginning to play a transformative role in mitigating these risks, creating a safer, more efficient workplace.

Through predictive maintenance and safety monitoring capabilities, AI can prevent dangerous equipment failures, detect hazardous conditions or behavior, and improve adherence to environmental and safety regulations.

In addition to protecting our oil and gas workforce, AI can be used alongside existing operations and personnel to maximize efficiency and streamline processes. This is an especially important benefit given the industry's ever-existing need to lower production costs to manage turbulent oil prices. AI technologies can be used to identify patterns, automate decisions and analyze data, completely transforming companies' asset management. By optimizing operations, businesses can cut costs while boosting productivity.

While the integration of AI in the oil and gas sector may worry industry professionals who are fearful of losing their jobs, the reality is that AI is more likely to transform job roles, not eliminate them. AI is most useful in automating highly repetitive, high-risk or data-intensive tasks. It cannot, however, replace human judgement, creativity or on-the-ground expertise.

The implementation of AI creates a new demand for tech-savvy jobs such as engineers and robotics

technicians. These professionals can seamlessly integrate the developing technology into already-existing operations. AI enhances the workforce, rather than replacing it, empowering industry workers by optimizing performance and safety.

As frontiers in the oil and gas industry, it is time to embrace AI and its offerings. Major U.S. players like Shell, Exxon and Occidental Petroleum are already harnessing AI into their operations and are just scratching the surface of its potential. The U.S. is the world's leading supplier of oil and liquified natural gas (LNG); implementing AI into our industry will only bolster this title and ensure Louisiana is an economic driver for years to come.

PHMSA Guidance: Remote Power Shut Off Regulations

On August 12, 2025, NPGA secured important guidance from the Pipeline and Hazardous Materials Administration (PHMSA) regarding interpretation of its Remote Power Shut Off regulations, which are part of the hazardous materials regulations (HMR). NPGA worked with PHMSA for months regarding state enforcement of the HMR, where the state believed the regulations required all electric power to a vehicle be shut off in certain situations. Such an interpretation presented an unreasonable risk to both the driver and the product, and was contrary to the needs of both NPGA and its members. With member support, NPGA was able to ensure that the regulations are interpreted accurately - that all electric power to the product transfer equipment would be cut off, but not all electric power to the vehicle. Consequently, NPGA was able to preserve safety and eliminate improper enforcement of the HMR with respect to the Remote Power Shut Off regulations. For further information, please contact NPGA Senior Vice President of Regulatory and Industry Affairs Benjamin Nussdorf at Bnussdorf@npga.org.

Transforming Transportation: Women in Propane

Last week, I had the pleasure of attending the Women in Propane Planning Retreat in Portland, Maine, and I'm thrilled about what's ahead for our industry. Women in Propane (WIP) Council, an initiative of the National Propane Gas Association, was founded in 2012 to support the advancement and success of women in the propane industry. Through mentorship, networking and professional development, Women in Propane fosters a more inclusive propane industry for all industry professionals.

One of WIP's standout programs, the Knowledge Exchange mentoring platform, connects women and men across all roles and experience levels to share insights, build confidence and grow leadership potential.

Women in transportation are increasingly being recognized for their efforts to drive sustainable businesses, school districts and transportation agencies. Here are just a few words of wisdom from women shaping the transportation world with their decision to operate propane buses:

●Amy Rosa, Wa-Nee Community Schools, Indiana: "We are very student-driven here at Wa-Nee. In the end for me, it's whatever we can keep in the classroom that financially benefits the student while providing the same service we're able to do now."

●Kay Cornelius, St. Louis County Schools, Minnesota: "Propane is the right plan for us."

●Barb Cline, Prairie Hills Transit, South Dakota: "Prairie Hills Transit is on the cutting edge of public transit operation with these new propane buses and the first propane fueling infrastructure in the state."

Interested in getting involved with Women in Propane? Explore opportunities for mentorship and engagement at womeninpropane.org.



Chelsea Uphaus is the director of marketing for ROUSH CleanTech, the clean technology division of Roush Enterprises. Uphaus establishes ROUSH CleanTech as a leader in the advanced clean mobility industry through brand positioning and brand activation plans.



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Tracy Wells

Randal L. “Randy” Hayden-2025 Recipient of the Charles M. Fuller Lifetime Achievement Award

While Randy’s background is not in propane, he has spent the last 25 years being a champion in the industry through his work with important legislation, panels and speaking engagements, statewide tradeshow involvement, and marketing and advertising, to name a few.

Many, if not all, who have received the Charles M. Fuller Lifetime Achievement Award have devoted much or most of their life to the propane industry. What makes Randy so deserving of this award is that he has gone above and beyond in his 25+ years at the helm of the Louisiana Propane Gas Association to promote, protect and include propane in the conversations that count!

On the state level, he led a successful coalition of dealers in lowering assessment rates, then went to the Legislature to fight for the industry to keep its annual surpluses rather than have those excess assessments go to the state’s General Fund. He spearheaded the multi-year effort to protect propane sales and use from being banned or restricted by local, state, or federal rules and regulations.

Not only has Randy represented the industry for Louisiana on a local and state level, but he has also done it nationally, year in and year out, in Washington, DC. As a result, Louisiana has become a regular participant in “Propane Days,” which allows Louisiana dealers to meet face to face with our congressional delegation and staffs. And when PERC studies showed negative perceptions of the propane industry, Randy led the state association in re-branding those unfair perceptions. His background in modern advertising, public, and media relations techniques led the Association to partner with the Miss Louisiana Organization which, for the past 15 years, has provided talented, young, professional spokespersons to become the face of this vibrant Louisiana industry. The cultural mix of Louisiana festival royalty, and the propane dealers who are critical to these iconic festivals, has made for a great partnership.

Randy is president of Creative Communications, Inc. and one of the most experienced and respected public relations practitioners in Louisiana. As an award-winning journalist, he brings unique knowledge and perspective to any campaign. His background and record of devising and implementing winning communications

strategies has made him one of the most sought-after professionals in the state.

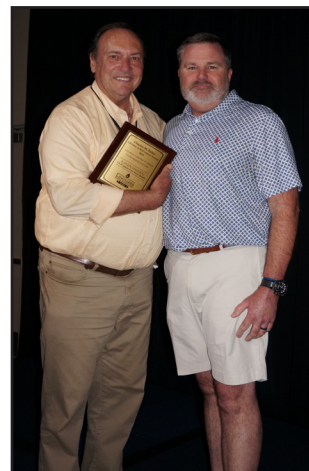
His media and crisis management seminars have been used to train chemical industry leaders, Chamber of Commerce executives, issues advocates, and dozens of state and local politicians. He has an excellent relationship with key members of the news media as well as the respect of many of the state’s most influential business and civic leaders.

Randy earned a bachelor’s degree in broadcast journalism from Louisiana State University. He is a registered lobbyist and former delegate to two White House Conferences on Small Business. Randy has won numerous industry awards, including A.P. and U.P.I. awards for broadcast journalism, an ADDY award for Advertising, and two American Chamber of Commerce Executives Awards for public relations.

He has served in an advisory position on numerous Boards and Commissions including the Louisiana Clean Fuels/Clean Cities Board where he currently represents the propane industry as a past president. He was also appointed to the Louisiana Workforce Investment Council by Gov. John Bel Edwards to serve as a representative of Louisiana’s energy sector.

Randy has been married to his lovely wife, Mona Westbrook Hayden, for 47 years. Their son, Jake, is married to his wife Delilah and together they have Elliot (1), Randy and Mona’s first grandson.

Randy and Mona are active members of South Baton Rouge Church of Christ.



August Safety Tip of the Week from PERC

•**Week 30 (August 4th)** – Requalifying DOT Cylinders by Visual Inspection: There are four major steps in performing an external visual inspection: Prepare the cylinder for inspection; Inspect the cylinder; Leak test the cylinder; and Process the cylinder.

•**Week 31 (August 11th)** – Handling Out-of-Gas Situations: Propane delivery personnel will handle out-of-gas situations on occasion. These “interruptions of service” merit quick response, since they may indicate leaks or other potential hazards. It is important that you understand the potential causes so you can remedy problems quickly. Always follow your company’s policies and procedures for out-of-gas situations.

•**Week 32 (August 18th)** – Bulk Propane Delivery: To safely deliver bulk propane, use three points of contact when exiting the truck; Set wheel stops; Check your path of travel for hazards; and Use proper body mechanics when moving the delivery hose.

•**Week 33 (August 25th)** – Cargo Tank Motor Vehicle (CTMV) Emergency Shutdown Systems and Bulkhead

Components: Emergency shutdown systems are essential, in that they provide for needed backup support to turn off the flow of any propane and confirm no gas release or power can pose an unnecessary hazard.



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Get ready to celebrate National Propane Day on October 7! This year’s theme is Prepare with Propane, a nod to the many ways propane prepares homeowners and businesses across the country for whatever comes their way. Propane helps families, farmers, business owners, and communities prepare for severe weather by providing safe, reliable power that won’t be disrupted by natural disasters. Propane also helps people across America prepare to gather with friends and family by powering energy-efficient appliances throughout the home. Go to propane.com/NPD2025 to learn more and “prepare” to Prepare with Propane!

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Winter Safety

As the days grow shorter and colder temperatures loom, propane professionals must begin planning for the challenges of the winter season. From employee and vehicle safety to equipment maintenance and customer education, taking time in August to prepare can make a significant difference in ensuring a smooth, safe, and productive winter.

Prioritize Employee Safety

One of the first considerations should be the safety of your team in winter conditions. Cold weather introduces several hazards, particularly slips, falls, and exposure to harsh elements. Ensure that your employees are outfitted with the appropriate gear, including:

- Insulated winter clothing
- Ice cleats to prevent slipping on icy surfaces
- Snow shovels and brooms to keep walkways and work areas clear
- Salt or other de-icing agents for steps, driveways, and work zones

Equipping staff with these tools helps reduce accidents and keeps operations running safely and efficiently during inclement weather.

Inspect Vehicle Readiness

Vehicle safety is just as critical. A winter-ready fleet ensures timely deliveries and service calls, even during storms or icy conditions. Evaluate your vehicles now to avoid issues later:

- Check tire tread and overall condition
- Verify that snow chains are available and functional
- Stock vehicles with snow shovels, brooms, and windshield de-icing products
- Inspect heating systems, batteries, and fluids to withstand freezing temperatures

By ensuring your fleet is winterized, you'll minimize downtime and maintain service reliability throughout the season.

Review Your "Out of Gas" Policy

Before warm weather disappears, revisit your company's out-of-gas policy. These situations can cause logistical headaches and safety risks, so it's essential that all employees understand the procedures. Make sure your team is aligned on:

- Performing and documenting leak checks
- Communicating clearly with customers during and after service calls
- Using proper tags and materials when customers are not home

Prepare for Regulator Freeze-Ups

Regulator freeze-ups are a common winter challenge. These occur primarily due to the presence of water, which can freeze and block the regulator inlet, or even prevent the regulator from shutting off properly.

To prevent freeze-ups:

- Ensure regulators and tanks are properly sized for demand
- Install regulators and pigtails so that any condensate drains back into the container
- Add methanol to the propane supply if water contamination is suspected

Always follow the manufacturer's guidelines when using methanol, including appropriate dosage and required personal protective equipment (PPE).

Plan Ahead for a Safer Winter

The winter season is a busy time for propane marketers. A proactive approach in late summer can make the months ahead far more manageable. Whether it's outfitting your team, inspecting your vehicles, or brushing up on customer safety procedures, a little preparation now goes a long way in protecting your team and your customers.





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Your Most Successful Winter Begins Now

Prepare for the arrival of winter weather by introducing more of your customers to the many ways propane can provide warmth and comfort all season long. While it's essential to start organizing winter deliveries, this season is also an opportunity to grow your business. From fireplace installations to backup power generators, you can offer solutions now that will keep your customers comfortable as the colder months arrive.

PREPARE YOUR CUSTOMERS FOR THE COLDER MONTHS AHEAD

Begin preparing your marketing materials to help your customers get ready for a safe and comfortable winter season.



Apprenticeship: Recruit and Train New Drivers

Marketers face the challenge of recruiting new employees in a tight job market. NPGA's Registered Apprenticeship Program (RAP) is a valuable tool marketers can use to recruit and train new employees. The Apprenticeship Program includes four paths to certification. One path is for propane service technicians, and the other three pertain to driving commercial motor vehicles. All training is through PERC's learning management system and a qualified mentor. Marketers interested in RAP should first enroll as an Employer Sponsor using the forms available on NPGA's apprenticeship website.

The Apprenticeship Program allows Employer Sponsors to recruit workers and utilize local resources effectively, and in some states, this includes drivers who are 18 years old. Currently, there are eleven states that allow drivers over the age of 18 to obtain a CDL with a Hazardous Material Endorsement (HME). Including the Registered Apprenticeship Program in your employee training, will help your company train skilled, competent drivers and provide more documentation for your insurance providers.

Choosing the apprenticeship route often results in greater employee retention. According to the Department of Labor, 94 percent of apprentices retain employment after completing their programs.

For more information on NPGA's Registered Apprenticeship Program and to sign up as an Employer Sponsor, please visit www.npga.org/apprenticeship-program or contact NPGA's Senior Manager of State Association Relations, Eric Sears at Esears@npga.org.



Take Advantage of New Labor Pools

For the past few years, the propane industry has sought to alleviate workforce issues by working with state legislatures to lower the age at which a Commercial Driver's License (CDL) holder can obtain a Hazardous Materials Endorsement (HME) for intrastate commerce – operating solely within the boundaries of a single state. This allows eligible drivers between the ages of 18-20 to drive bobtail, transport, and cylinder trucks. Importantly, this effort allows the propane industry to engage workers before they are professionally invested in another industry that requires a CDL but not an HME. This effort is paying off. In recent months, Iowa, Kentucky, and Ohio have all passed laws to lower their HME age for intrastate commerce. This is in addition to the 10 states where the practice was already legal.

NPGA encourages propane marketers operating in these states, especially those facing persistent workforce issues, to take advantage of their ability to engage a new segment of the labor pool to meet their business needs. And the potential is real. As detailed below, propane retailers can now engage 2.5 million more potential workers to fill vital roles at their companies across 13

states.

Number of Citizens Between the Ages of 18-20

- Illinois: 473,670
- Ohio: 454,892
- Massachusetts: 298,077
- Indiana: 290,884
- Wisconsin: 234,118
- Minnesota: 223,844
- Kentucky: 158,417
- Iowa: 139,657
- Kansas: 126,684
- Montana: 44,560
- North Dakota: 37,504
- Vermont: 31,293
- Wyoming: 23,039

For more information, contact NPGA's Senior Director of State Affairs, Jacob Peterson at JPeterson@npga.org.

Register Online

- Road to Zero Ride & Drive, Sponsored by Cleco
- Expo Hall
- Educational Sessions
- Clean Fuel Leader Awards Reception

www.CleanFuelsSummit.com



October 1-2, 2025
L'Auberge Casino Hotel
Baton Rouge, LA

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<https://www.cleanfuelssummit.com/sponsor>

➔ Exhibit at the Summit

10x10 Booth: \$600 / 10x20 Booth: \$1,100
Ride & Drive Vehicles: Free

➔ Attend the Summit

2-Day Conference Pass:
\$300 / LCF Members (Early bird: \$250)
\$350 / Non-Members (Early bird: \$300)

➔ Schedule of Events

Tuesday, September 30, 2025

4pm - 6pm / Topgolf Networking Event

Wednesday, October 1, 2025

7:30am / Registration Opens
8:30am - 12pm / "Road to Zero" Ride & Drive
Noon - 4pm / General Sessions
4pm - 6pm / Expo Hall - Opening Reception

Thursday, October 2, 2025

8am - 9am / Breakfast in Expo Hall
9am - 3pm / Conference & Expo
3:30 pm - 6pm / Clean Fuel Leader Awards Reception with Live Music by Karma and the Kiljoys

Friday, October 3, 2025

Optional Tours of local stakeholders (coming soon!)



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CLEAN FUELS SUMMIT

CONFERENCE & EXPO 2025

➔ Sponsor the Summit

Summit Headline Sponsor - \$9,500 (exclusive)

- Headline placement of company logo on all conference marketing materials
- Headline placement of company logo on LCF's website
- Free 10x20 booth – plus priority placement of exhibit space in Expo Hall
- 6 complimentary conference passes
- Full-page ad in conference program - choice of location in program
- Speaking opportunities, including welcome address

Gold Sponsors - \$5,000

- Priority placement of company logo on all conference marketing materials
- Priority placement of company logo on LCF's website
- Free 10x10 booth – plus priority placement of exhibit space in Expo Hall
- 4 complimentary conference passes
- Full-page ad in conference program
- Opportunity to provide company literature and/or giveaways on welcome table

Silver Sponsors \$2,500

- Placement of company logo on all conference marketing materials
- Placement of company logo on LCF's website
- 2 complimentary conference passes
- Half-page ad in conference program
- Opportunity to provide company literature and/or giveaways on welcome table

Bronze Sponsors \$1,000

- ¼ page ad in conference program
- Small logo on marketing materials and website
- Company promotion on all marketing materials
- 1 complimentary conference pass

Supporting Sponsors \$500

- Small logo on marketing materials and website
- Company promotion on all marketing materials
- LCF website exposure
- 1 complimentary conference pass

Friends of LCF \$250

- Company name on marketing materials and website

➔ Specialty Sponsorships

Topgolf Pre-Conference Networking Event

- Topgolf Presenting Sponsor | \$5,000
- Topgolf Beverage Sponsor | \$2,000
- Bays available for sponsorship | \$500



Ride & Drive Headline Sponsor | \$15,000 (exclusive)



Ride & Drive General Sponsors | \$750

- Prominent static display location for one vehicle
- Logo on signage and in conference marketing materials
- Promotion of your vehicle on LCF social media

Ride & Drive "Charge Up" Sponsors | \$1,000

- Sponsors will provide Mobile Charging Units for EVs participating in the Ride & Drive
- Logo on signage and in conference marketing materials
- 50% off a 10x10 booth
- One complimentary conference pass
- ¼ page ad in conference program

www.CleanFuelsSummit.com

Questions? Email us:

Speakers and sponsors: Contact Ann Vail -
ann@louisianacleanfuels.org

General Questions: events@louisianacleanfuels.org



Sponsorships & Tickets Available at CleanFuelsSummit.com