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May 2025

E-Newsletter

Hurricane Season is Almost Here

The start of the Atlantic Hurricane season is upon us, June 1 to be exact! It lasts until November 30 with the peak activity of the season happening from late August through September, although activity can happen at any time. On average, 14 named storms occur each season, with an average of seven becoming hurricanes and three becoming major hurricanes (category 3 or higher). Louisiana and the south are no strangers to hurricanes and tropical storms but it's never a bad idea to go over preparations and planning before a storm becomes a threat. Please stay vigilant and safe this season.

The 2025 APGA/LPGA Summer Convention room block closes today! If you have not made your hotel reservation yet, please call the Perdido Beach Resort directly at 866-203-6757. Our dates are June 29-July 2. If you've already made your hotel reservation, make sure you send in your registration too. (See last page of this issue for registration form, if needed) We hope you're making plans to join us. See y'all soon!

The survey window for PERC's 2024 retail propane sales report has been extended to today, May 30! Your company's submission helps make the report a valuable tool for understanding market trends and assisting the industry. If you have submitted your report already, thank you! Questions? Email salesreport@propane.com.

As always, if you have any questions or need any information regarding the association, please contact the LPGA office at 225-763-8922 or email our Executive Director Randy Hayden at randy@ccilouisiana.com.




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2025 Calendar of Events

June 8-10: NPGA Propane Days, Hilton Washington DC Capitol Hill.

June 29-July 1: APGA-LPGA Annual Summer Convention, Perdido Beach Resort-Orange Beach, Alabama.

June 30: Second Quarter Board of Directors Meeting, Perdido Beach Resort-Orange Beach, AL.

September 2025: Third Quarter Board of Directors Meeting, Date and Location TBD.

November 6-7: Leadership Summit, Dupont Circle Hotel-Washington, DC.

December 2025: Fourth Quarter Board of Directors Meeting, Date and Location TBD.

Direct-Use of Propane is Clean and Efficient

Recently released data from the U.S. Energy Information Administration show that, in 2024, approximately 33.48 quadrillion (quads) units of energy were consumed to produce only 15.41 quads of electricity. In other words, 18.07 quadrillion Btus of energy – more than half of the total energy inputted – was lost. Most of this energy was lost, as heat, at electric power plants, with additional losses occurring during the movement of electrons on transmission and distribution lines from a generation plant to an electrical outlet. The inherent inefficiencies in the production of electricity at thermal power plants means that producers must burn more fuel to compensate for the energy that is wasted. As a result, additional greenhouse gases, like carbon dioxide, and criteria air pollutants, such as sulfur dioxide, are released into the air and atmosphere. This is bad for air quality and the climate.

Furthermore, utility-scale electricity production is also very water-intensive due to the demand for cooling water to condense steam at thermal plants. In 2021, for example, more than 47 trillion gallons of water were used by the U.S. electric power sector.

In contrast to the bulk electric grid, the direct-use of propane remains a clean and very efficient way to consume energy, especially from energy-intensive building applications such as space and water heating.

For more information, contact NPGA's Senior Director of State Affairs, Jacob Peterson at jpeterson@npga.org.

First Responder Training

We all know that propane emergencies can be unpredictable. That's why the best time to build a relationship with emergency responders is right now—before an incident occurs. Establishing these connections ahead of time can make a world of difference when seconds count.

Local fire departments, emergency planning committees, and emergency management offices are key partners in this effort. These organizations are our front line when it comes to responding to emergencies, and it's essential that they are familiar with our industry.

One great way to familiarize local responders with propane-specific risks is by inviting them to conduct walkthroughs of your plants and storage locations. This ensures they know the layout, the equipment, and the specific challenges they may face if an emergency ever arises.

To help with this effort, PERC has created a wealth of resources available through The Learning Center:

The Propane Emergencies Marketer Outreach Toolkit provides you with the key information to share with responders during site visits.

Additionally, our Propane Emergencies Program Facilitator's Guide is packed with lesson plans, PowerPoints, and quizzes designed for the 3rd Edition of our Propane Emergencies Program.

And if you're looking for real-world scenarios to prepare for, PERC offers 20 individual propane emergency scenarios, covering everything from bobtail rollovers to gas leaks and bulk plant incidents. These scenarios are designed to ensure everyone—from the responders to the marketers—knows what to do during an incident.

PERC has also partnered with the International Association of Fire Chiefs to develop two Propane Emergencies Training courses, both available free of charge through The Learning Center.

Now is the time to build those relationships with your local first responders. Reach out, offer our resources, and ensure they're prepared to act swiftly and effectively.

Thank you for your commitment to safety, and for partnering with us to protect our families, our neighbors,

and our communities.

Now is the time to build relationships with your local first responders!

Local fire departments, emergency planning committees, and emergency management offices are critical partners in emergency response.

Use new PERC resources to educate them on propane-specific risks:

The Propane Emergencies Marketer Outreach Toolkit provides key information to share with first responders

Propane Emergencies Program and Facilitator's Guide offers lesson plans and quizzes

Play your part in Protecting Our Communities and First Responders

ENERGY FOR EVERYONE
propane

May Safety Tip of the Week from PERC

•**Week 18 (May 5th)** – Understanding the Safety Data Sheet (SDS): A Safety Data Sheet (SDS) provides information about a chemical's hazards. Anyone who might come into contact with the chemical should understand the potential dangers and how to safely handle the product.

•**Week 19 (May 12th)** – Handling, Storing, and Transferring Methanol and Other Flammable Liquids: Methanol should never come in contact with your skin, eyes, or mouth. Always wear appropriate personal protective equipment (PPE) whenever you handle methanol.

•**Week 20 (May 19th)** – Anhydrous Ammonia Properties and Hazards: Anhydrous ammonia is an inhalation hazard. At certain concentrations, exposure to anhydrous ammonia can disable or suffocate you. Direct contact with your skin or eyes can cause frostbite, burns or blindness.

•**Week 21 (May 26th)** – Recognizing and Testing for Anhydrous Ammonia: You can recognize anhydrous ammonia contamination by its smell or by evidence of a blue-green corrosion on brass or copper fittings. If either of these signs are present, stop your activity, isolate the container, and alert your supervisor.



propane
ENERGY FOR EVERYONE

Protecting Our Communities and First Responders

Propane safety is a core industry value and starts with each propane provider's commitment to protecting their customers, employees, and communities. Building relationships and engaging with local first responders help ensure they are prepared to respond and safely work with industry experts if a propane accident occurs.

SHARE THE ESSENTIAL TRAINING FOR MISSION-SPECIFIC RESPONDERS

Help first responders be prepared with the foundational knowledge needed to recognize fundamental propane characteristics, risks, regulations, safety, and indications of potential concerns when dealing with propane.



DOE Issues New Rules

The Department of Energy recently issued two new rules impacting the propane industry.

On May 2, 2025, the Department of Energy (DOE) announced the withdrawal of its previous classification of certain “miscellaneous gas products” (MGPs)—specifically decorative hearths and outdoor heaters—as covered consumer products under the Energy Policy and Conservation Act (EPCA). This action effectively exempts these products from federal energy conservation standards and associated regulations. NPGA and coalition partners AGA and APGA have commented on this issue multiple times, most recently in April 2025 supporting this withdrawal.

On May 5, 2025, the Department of Energy issued a stay delaying the compliance date for its Clean Energy Rule (CER), which mandates that certain new federal buildings and major renovations reduce fossil fuel-generated energy consumption. Originally set to take effect on May 1, 2025, the compliance date has now been postponed to May 1, 2026. This delay allows the DOE to review its CER implementation guidance and petition

templates to ensure alignment with recent energy policies introduced by the Trump administration. NPGA has been engaged in this rule since DOE issued a Supplementary Notice of Proposed Rulemaking in December 2022, including successfully advocating for the inclusion of renewable propane as a renewable fuel and advocating for implementation plans that reduce burdens to our members.

Questions? Contact Director of Regulatory Affairs and Associate General Counsel Kate Gaziano at kgaziano@npga.org.



Propane: The Smart Choice for Today’s Smart Homes

Propane and smart technology seamlessly integrate for a more efficient, connected home

In today’s modern homes, families are surrounded by smart technology. From smart speakers to video doorbells, talking virtual assistants, and even coffee makers, there are endless options for families to build the smart homes of their dreams. This includes technology that allows homeowners to manage energy use, comfort, and efficiency.

While many homeowners would associate smart technology with electricity, propane is an innovative energy source that seamlessly integrates into modern smart homes. With advanced systems and products like smart thermostats, propane tank monitors, and water heaters, propane-powered appliances are currently available for intelligent, efficient, and clean energy solutions.

Optimized Heating and Smart Energy Monitoring

When it comes to being comfortable in our homes, smart technology that integrates with propane has taken it to the next level. Smart thermostats and propane tank

monitors give homeowners the ability to automate and optimize home heating while always knowing how much propane is in their tank, leading to increased efficiency and peace of mind.

Smart thermostats from ecobee work seamlessly with propane heating systems to adjust settings based on real-time usage. These thermostats can be controlled through a smartphone app, allowing homeowners to manage their energy consumption from anywhere. Some ecobee models feature occupancy-sensing technology, which detects when a home is empty and adjusts the temperature accordingly. The system uses machine learning to ensure that even if the temperature is lowered when a home is unoccupied, it can return to the preferred setting within 30 to 45 minutes.

“We’re able to drive significant energy savings up to 26 percent all while allowing people to stay within a relative range of their preferred comfort settings,” said Rob Cammalleri, national accounts manager at ecobee. “We want to improve homeowners’ everyday lives with

technology that seamlessly works and adapts to their lifestyle.”

According to Cammalleri, this technology can be especially useful in colder climates where homeowners have an electric heat pump with a propane furnace as the backup heat source. Homeowners can customize the settings of their thermostat to switch automatically between fuel sources (like heat pump and auxiliary heat) based on their preferred temperature thresholds. Because propane systems can heat homes more quickly than electric heat pumps when temperatures plummet, this feature provides homeowners with added comfort.

“In colder climates, when temperatures start to drop, certain heat pumps can only operate up to a certain temperature. Having propane as a backup and allowing the ecobee to automatically turn that propane heating source on is a big benefit to the homeowner,” he said. “It’ll do it automatically if the temperature isn’t met within a certain time or there’s a large enough temperature delta, or difference, between the current temperature and their preferred temperature. It’s a nice user experience for the homeowner.”

For added peace of mind, ecobee smart thermostats can also integrate with Generac’s propane tank monitor to provide real-time tracking of propane levels. These cellular devices attach to the tank and show fuel levels in a smartphone app and directly on a household’s thermostat screen. If fuel levels drop below a certain level, it will send an alert in the app and to the thermostat to notify everyone in the household. Propane suppliers are also able to monitor this data remotely to optimize delivery schedules and detect irregular consumption, further enhancing the safety, efficiency, and reliability of propane.

Smart Appliances for a More Efficient Home

Beyond smart thermostats and tank monitors, propane-powered appliances are incorporating smart technology to enhance both performance and efficiency, which can ultimately lead to lower energy bills.

Rinnai’s Smart-Circ Intelligent Recirculation tankless water heaters learn when your household uses hot water and adjust heating schedules accordingly. Unlike traditional storage tanks that always keep water heated, propane tankless water heaters ensure hot water is available when needed, so homeowners never have to choose between a hot shower, running the dishwasher,

or doing a load of laundry.

This feature extends the life of the unit by up to twice as long as a traditional water heating tank, and propane-powered tankless water heaters can cost up to \$100 less annually to operate compared with electric heat pump water heaters.

“The Smart-Circ will remember that you took a shower at 7:00 a.m. and turn on at 5:30 a.m. As you turn your water on, it’s giving you hot water but only when you’re asking for it,” said Kevin Morgan, director of energy at Rinnai America Corporation. “It will run at 199,000 BTUs and it modulates up as it goes. It will utilize propane to provide endless hot water for consumers’ homes. Especially if you’re utilizing propane for other things in the home, like cooktops, fireplace, dryers — all of that works with this unit.”

Upgrade to Smart Propane Technology

On its own, propane provides reliability, efficiency, and convenience for any home. But when paired with smart technology, homeowners experience added peace of mind, cost savings, and boosted comfort. Whether through intelligent thermostats, real-time monitoring, or smart tankless water heaters, propane-powered systems rise to the task to meet the needs of modern homeowners. Visit propane.com to learn more.



State Taxman

In the immortal words of George Harrison, “If you try to sit, I’ll tax your seat; if you get too cold, I’ll tax the heat.” Taxes, for better or worse, are a way of life.

The vast majority of U.S. businesses, and most businesses in the propane industry, are categorized as pass-through entities. As such, a company’s profits/losses are reported on the business owner’s individual (as opposed to corporate) state income taxes.

The tax burden levied on propane companies varies greatly from state-to-state. While there are regional trends (income tax rates are generally highest in the Northeast and West Coast), even states that border one another, such as Minnesota and South Dakota, can have drastically different tax structures.

According to the Tax Foundation, which is a nonprofit organization dedicated to shedding more light on tax policy, the current state income tax structure is as follows:

2025 State Income Tax Structure

•8 states have no income tax: AK, FL, NH, NV, SD, TN, TX, and WY.

•15 states have a flat income tax: AZ, CO, GA, IA, ID, IL, IN, KY, LA, MI, MS, NC, PA, UT, and WA (applies to capital gains).

•27 states have a graduated income tax: AL, AR, CA, CT, DE, HI, KS, ME, MD, MA, MN, MO, MT, ND, NE, NJ, NM, NY, OH, OK, OR, RI, SC, VA, VT, WI, and WI.

In 2025, the three states with the highest income tax rates, in order, are California (13.3%), Hawaii (11%), and New York (10.9%).

NPGA will continue to work with the state associations on legislation impacting the state business climate for all companies involved in the U.S. propane industry. For more information, contact NPGA’s Senior Director of State Affairs, Jacob Peterson, at jpeterson@npga.org.



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\$1.5 Billion in Grant Funding for Municipal Transportation

The Federal Transit Administration (FTA) recently announced that \$1.1 billion in competitive grants for the FY 2025 Low or No Emission Grant Program and approximately \$400 million for the FY 2025 Grants for Buses and Bus Facilities Program opened to receive applications. These funding opportunities come as great news to the thousands of municipal and tribal transportation administrations nationwide who rely on federal programs to provide bus services to millions without harmful pollutants.

Both the Low or No Emission Grant Program (Low-No Program) and the Grants for Buses and Bus Facilities Program (Bus Program) are open to governments and authorities at the local, state, and tribal level to support bussing transportation projects accessible to the public at large. This precludes projects supporting prison or school bus fleets only accessible to a closed user base. Low-No Program funds will be awarded to assist the purchase or lease of buses that use low- or no-emission propulsion technologies, including related equipment or facilities while Bus Program funds will be awarded to purchase, rehabilitate, or lease buses and related equipment, and to construct, purchase, rehabilitate, or lease bus-related facilities. Any zero-emission project (usually only applicable to EV vehicles) must utilize 5% of their awarded federal funds for workforce development, unless the applicant certifies less or no funding is needed for this purpose.

Applications to these funding opportunities will be accepted for review between May 15 and July 14, 2025 through each program's respective Grants.gov opportunity listing. You can review the Grant.gov listings for the Low-No Program and Bus Program directly. There is a \$100 million award cap per project for the Low-No Program and a \$39 million cap for awards from the Bus Program.

Based on recent moves by the Trump Administration to curtail the effects of EV mandates and anti-carbon actions taken by Biden-era federal agencies, especially through grant funds, it would behoove any potential applicant to examine propane autogas as an option for their planned transit projects. Propane-powered buses are more efficient than diesel buses, when comparing maintenance expenses, emissions controls, and repairs, averaging about 40% less than gasoline per gallon and 50% less than diesel to operate. Based on current environmental regulations, diesel buses

require complex, costly emission-reduction equipment like particulate filters and exhaust fluid whereas propane buses eliminate these needs, making them a cost-effective option long-term. Propane vehicles reduce smog-producing emissions, virtually eliminate particulate matter, and lower nitrogen oxides by 95% compared to diesel, making them an excellent choice for municipalities concerned with air quality and respiratory health. With the existing and expanding extensive autogas network across the U.S., transitioning to propane has never been easier.

Propane-powered buses already support millions of citizens across American villages, towns, cities, counties, tribal territories, and within a myriad of national parks, providing clean transportation at incredibly affordable prices. This \$1.5 billion opportunity is time-sensitive and is a great opportunity to expand necessary infrastructure, conduct repairs on fleet vehicles, or make the ultimate transition over to propane—the clean, affordable, American energy option.

Interested in preparing a grant application or need any insight into this and other funding opportunities? Contact NPGA's Manager of Grants and Agency Engagement, Nicholas Edward, at nedward@npga.org.



Who's Ready to Party Like It's 1776!?

Get ready to party like it's 1776 at the Alabama/Louisiana Propane Gas Associations' joint Summer Convention at Perdido Beach Resort in Orange Beach, Alabama, from June 29 - July 2, 2025. This year, we're not only celebrating our industry and America's birthday but also Randy Hayden's last hoorah with us. It's a chance to strengthen connections and honor the spirit of liberty and unity that shaped our nation. With a full schedule of seminars, meetings, and activities, this convention offers plenty of opportunities to network, learn, and have fun. Don't miss out on this historic event to celebrate freedom, knowledge, and the American spirit while making memories with Randy. Pack up, head our way, and join us for an unforgettable time! We can't wait to see you there!

The convention will begin Sunday evening with a Welcome Reception, hosted by Supplier Members from both states. Enjoy light hors d'oeuvres and drinks before you're free to explore the evening, grab dinner, and reconnect with fellow members. And don't forget, the Hospitality Suite will be open for you to relax, take in the view, and share your thoughts with others!

Monday will begin with the Alabama Suppliers meeting followed by a joint breakfast for industry members. The membership will be provided with an address on the NPGA Issues of Importance and Tariffs from NPGA President and CEO, Steve Kaminski followed by a joint presentation from Bryan Cordill, Director of Residential Business Development for PERC and Elena Bennett, Senior Manager of Industry Training and Education for PERC. After the joint seminars, each state will hold their respective general membership and board meetings separately.

Monday evening, make your way to the Dessert Extravaganza to indulge yourself with our Sandbar Sundaes Celebration. While you enjoy your dream creation, we'll have Miss America Abbie Stockard on hand to host our events for the night which include a Roast of Randy Hayden, Ticket Giveaway and Silent Auction! This spectacular event provides support for the David Reaves, Don Haden and Bill Montgomery Scholarships in Alabama and the Marie Daniel Scholarships in Louisiana. All registrations include One (1) Raffle Ticket per person. We encourage you to buy additional raffle tickets on the registration form! The last ticket out will win a big cash prize (additional prizes will be distributed throughout the drawing). We

will also have Silent Auction items up for bid.

Tuesday, we hope to have an activity option to appease all registrants! You can choose from in-shore fishing, beachside fun or playing 18 holes at Lost Key Golf Club for the Chris Connally Memorial Golf Tournament.

Tuesday evening, we will close with our President's dinner themed Party Like It's 1776! Get ready for an epic showdown at our 1776-themed party, where it's all about patriotism, fun, and a friendly but competitive game of Family Feud! Louisiana vs. Alabama—who will come out on top? Dress to impress as your favorite forefather, political figure or in your best red, white and blue. Join us for a lively, all-American battle of wits with plenty of laughs and bragging rights on the line! This event is packed with excitement, perfect for the whole family to enjoy. Come out to enjoy a first-class meal and entertainment while relaxing and enjoying a wonderful evening with good friends!

We look forward to seeing everyone there!

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The revolutionary DSS7 regulators offer a new level of safety to the industry by shutting off flow to the building if it detects an unsafe overpressure condition or if the container runs out of propane.

- Superior stability and performance
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- Has a 'slam shut' shutoff device
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ADVANCED REGISTRATION

Alabama/Louisiana Convention

Perdido Beach Resort,
Orange Beach, AL.
JUNE 29 - JULY 1, 2025

Name: _____
Spouse/Significant Other: _____
Company: _____
Cell Number: _____
Email: _____
Spouse Email: _____

Single Registration \$495 \$ _____

(Includes 1 Reverse Raffle Ticket, Welcome Reception, Meetings, Dessert Extravaganza, and Dinner.)

Couple Registration \$850 \$ _____

(Includes per person 1 Reverse Raffle Ticket, Welcome Reception, Meetings, Dessert Extravaganza, and Dinner.)

CONVENTION ACTIVITIES

MONDAY

NUMBER

Extra Ticket \$50 _____ \$ _____

Exhibitor Table (unmanned) \$100 _____ \$ _____

(Deadline to register is June 1, 2025.)

TUESDAY (Deadline to register for activities is June 1, 2025.)

1/2 Day In-Shore Fishing \$200 _____ \$ _____

Beachside Fun. \$45 _____ \$ _____

(Includes 1 beach chair, a shared umbrella, paddleboard or kayak and snacks and beverages.)

Golf Tournament \$175 _____ \$ _____

(Includes cart, green fee, range balls and a boxed lunch.)

Names

Handicap

TICKETS WILL BE COLLECTED AT THE DOOR FOR MONDAY & TUESDAY NIGHT EVENTS.

ADDITIONAL TICKETS (Available for family members/guests not involved in the propane industry and therefore not paying convention registration fees.)

MONDAY

Dessert Extravaganza (included in registrations above)

Extra Adult Ticket \$50 _____ \$ _____

Child Ticket (17 and under) Free _____

TUESDAY

Dinner (included in registrations above)

Extra Adult Ticket \$150 _____ \$ _____

Young Person's Buffet (12 and under) \$75 _____ \$ _____

Total Registration Amount \$ _____

NON-MEMBERS - Individuals from non-member companies will be charged a \$200 additional convention registration fee. Please add this charge to your Total Registration Amount.

MasterCard _____ VISA _____ American Express _____ Discover _____

Name on Card: _____

Card Number: _____

Exp. Date: _____ Billing Zip Code: _____

CVV#: _____ (last 3 digits on back or 4 digits on front above # for American Express)

Signature: _____

Cancellation Policy

Since we must give a guaranteed number of attendees for events several days in advance, the cancellation policy will be as follows:

- **GUESTS CAN CANCEL NO PENALTY UNTIL JUNE 24, 2025.**
- **CANCELLATIONS AFTER THIS POINT WILL RESULT IN ONE NIGHT'S ROOM AND TAX CHARGE.**

**If you email your registration form, you are considered pre-registered and must call to cancel your registration.



Hotel Information:

To make your room reservation at the Perdido Beach resort for June 29th-July 1st, call:

866-203-6757

Be sure to indicate that you are with the Louisiana/Alabama Propane Gas Association Convention.

Online Reservations:

You must use the link below to get the special group rate.

[Click to Book Your Room Now!](#)

Room Prices Starting at \$329

(There is limited availability on rooms for dates before and after at the same room block rate.)

ROOM RESERVATION DEADLINE IS MAY 30, 2025.

Return Form and Payment to:

Louisiana Propane Gas Association

P.O. Box 84363

Baton Rouge, LA 70884

(504) 206-1869

madison@ccilouisiana.com