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May 2024

E-Newsletter

Happy Memorial Day!

As we celebrated Memorial Day this past weekend, let us not forget the real reason for this holiday. It is a day to honor and mourn those U.S. military personnel who died serving in the United States Armed Forces. We remember and honor our brave brothers and sisters who fought for our freedom so that we don't have to. Freedom is not free, and these men and women made the ultimate sacrifice which we are forever grateful for.

Tomorrow, June 1 marks the official start of Atlantic hurricane season. The season goes til November 30 with peak activity usually ranging from mid-August through September. Experts are predicting an "above normal" hurricane season for 2024. It's important to talk to your customers about having a plan in place for their home, fuel, and family. Being prepared before, during and after a storm are essential for those who may be in the path of bad weather or a hurricane. It's often hard to predict what a hurricane will leave in its path so it's best to be prepared for the worst and hope for the best!

It's your last chance to register for our summer convention! For your convenience, the registration brochure is provided in the last pages of this newsletter. It can also be found on our website at <https://lapropane.org/2024/03/22/2024-apga-lpga-summer-convention-registration-now-open/>. As a reminder, the dates are June 24-26 at the Hilton Hotel in Pensacola Beach, FL. Also, please consider donating to the silent auction which benefits both states' scholarship funds. Anything and everything are welcome. No donation is too small. We appreciate your generosity!

If you have any questions, contact the LPGA office at 225-763-8922.

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2024 Calendar of Events

June 2-4: NPGA Propane Days, Washington, DC.

June 3-6:00 pm: Louisiana Regular Legislative Session Final Adjournment.

June 12-13: Clean Fuels Summit Conference & Expo, L'Auberge Casino Resort-Lake Charles.

June 20-22: Louisiana Sports Hall of Fame Induction Celebration Weekend, Natchitoches, LA.

June 24-26: APGA/LPGA Summer Convention, Hilton Hotel-Pensacola Beach, FL

June 25: Second Quarter Board of Directors Meeting, Hilton Hotel-Pensacola Beach, FL.

September 2024: Third Quarter Board of Directors Meeting, Date and Location TBD.

November 7-8: State Leadership Summit, Washington, DC.

December 2024: Fourth Quarter Board of Directors Meeting, Natchitoches, LA-Date TBD.

Sustainable Aviation Fuel Takes Off

Today, most renewable propane is a byproduct of renewable diesel and sustainable aviation fuel (SAF) production, which commonly occurs via hydrotreating esters and fatty acids, including tallows, oils, and greases. SAF, in particular, has garnered much media attention lately. Airlines such as American and Delta have made public commitments to use increasing amounts of SAF in their planes. This follows the enactment of federal tax credits for the production of sustainable aviation fuel that were included in the Inflation Reduction Act of 2022.

Not to be out done, states too are taking steps to support the burgeoning SAF marketplace as they seek to help the aviation sector decarbonize. In just the last year, Illinois, Minnesota, and Washington State have all passed laws to financially incentivize the production and use of sustainable aviation fuel. Furthermore, SAF legislation has been introduced in numerous states this legislative session, including: Colorado, Hawaii, Kentucky, Michigan, Nebraska, South Carolina, and Virginia. As producers take advantage of these new market incentives, production of sustainable aviation fuel will grow considerably. Of course, this is all good news for the production of renewable propane as well, which is set to grow simultaneously with that of SAF. This will allow more product to enter the marketplace and be used as a clean and very low-carbon energy source for buildings and engine applications.

For more information, contact NPGA's Director of State Affairs, Jacob Peterson, at jpeterson@npga.org.

NPGA Secures Pilot Program to Deploy Propane-Powered Generators at Military Bases

Last week, the House Armed Services Committee considered H.R. 8070, the Servicemember Quality of Life Improvement Act and National Defense Authorization Act for Fiscal Year 2025 (FY25). The National Defense Authorization Act (NDAA) is the annual authorization bill to fund the United States military and has passed in a bipartisan manner for 63 straight years.

During the Committee's consideration of the bill, Rep. Jack Bergman (R-MI) offered an amendment directing the Department of Defense (DOD) to establish a pilot program to install propane-powered generators at an eligible domestic military installation. As the DOD looks to fortify its energy generation capabilities against severe weather, cyberattacks, and overall grid instability, propane is poised to partner in this effort to increase energy resiliency for America's armed forces. The Committee adopted this amendment and passed the bill late in the evening.

Propane generators emit fewer harmful emissions, are

quieter, and have significant maintenance cost savings compared to diesel generators, which are currently the on-demand power generation of choice for the military. This program will lead to a baseline comparison for the DOD to compare the enormous benefits propane fuel can bring to DOD operations instead of diesel fuel. NPGA will continue to work with Congressional stakeholders as the full House of Representatives considers this bill later this year and with the Senate as they begin consideration of this year's NDAA.

Questions? Contact Rhett Johnson, NPGA's Senior Manager of Legislative Affairs, at rjohnson@npga.org.



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Tracy Wells

Propane Delivers Multiple Solutions to Busy Ports Pressed to Reduce Emissions

As emissions regulations across the country squeeze port operations for measurable improvement, authorities are discovering that propane can deliver immediate benefits that other energies simply can't match.

Propane use in port applications – both inland and coastal – is growing in popularity as emissions regulations and clean energy demands surge. From light- and medium-duty vehicles to terminal tractors, forklifts, and commercial generators, propane is perfect for powering the large-capacity loads that ports handle daily.

Many port authorities and terminal operators are starting air quality compliance initiatives by upgrading their diesel equipment with alternatives like propane- and electric-powered cargo handling equipment.

Propane-powered terminal tractors cost significantly less than electric units and have readily available refueling infrastructure. Plus, during real-world testing, propane-powered terminal tractors proved to be 99% cleaner than diesel counterparts without any drop-off in payload or power.

In 2022, researchers collected and evaluated data from two port tractors – one powered by propane and the other powered by diesel – performing normal operations throughout the terminal. The results confirmed the propane-powered tractor yielded 99 percent fewer NOx composite and idle emissions than the diesel tractor. Additionally, the propane tractor produced 77.5% fewer THC idle emissions, 14% fewer brake-specific carbon dioxide emissions, and 75% fewer TPM emissions than its diesel counterpart.

Those study results helped drive the Port Newark Container Terminal authorities decide to replace their diesel fleet with propane yard tractors to cut emissions and meet environmental goals.

Manufactured by MAFI and powered by Power Solutions International's 8.8-liter propane engine, these propane yard tractors are more than 90% cleaner than mandated U.S. Environmental Protection Agency standards and certified to the optional ultra-low NOx emissions standard. Plus, the propane engine competes

with diesel engines on performance, providing 270 horsepower with 565 lb-ft of torque.

"The demand for clean and reliable power in ports continues to increase, but the availability of infrastructure is slowing clean energy efforts," said Jim Bunsey, senior manager of business development for the Propane Education & Research Council. "Propane is a viable solution because it is a clean alternative energy source that is readily available to both charge electric vehicles and power other applications in ports."

Even as electric vehicles become more prevalent in port operations, EV infrastructure availability and cost have greatly hindered adoption. Propane offers attractive off-grid charging solutions.

Capable of charging electric medium-sized vehicles, forklifts and yard tractors, mobile generators allow users to take the power where it's needed without costly infrastructure updates. Propane-powered mobile charging units are a cost-effective and low-emissions strategy to immediately provide clean energy power to on-road vehicles, reach stackers, top handlers, forklifts, terminal tractors, and more.

With power generation technology advancements, port authorities can purchase powerful mobile charging infrastructure for vehicle classes 1-8, ranging from 90 to 400kW. These units are powered by propane generators, which are about 98% cleaner than diesel units.

"Mobile charging units are a strong investment for terminal operators and businesses alike because you can take them where you need," said Bunsey. "You're not stuck in one place, so fleets and infrastructure can evolve with the business."

With local, state, and federal grants available for port upgrades such as propane-powered terminal equipment, refueling and recharging infrastructure — along with provisions included in the latest infrastructure bill — the cost of compliance is more manageable than ever.

Proven Power for Ports

Propane is perfect for powering the large-capacity loads that ports handle daily, without the downtime that comes with electric models. Switching to propane can mean lower fuel costs, less maintenance, and less expensive infrastructure, for a lower total cost of ownership.

SEE HOW PORTS CAN REDUCE EMISSIONS AND COSTS.

Propane can have a positive impact on a port's bottom line, thanks to its low cost of ownership and the availability of additional funding opportunities.

Scan here to see all the ways propane is transforming how ports operate.



Where Have All the Employees Gone?

Unfortunately, this is not a new cover of Pete Seeger's hit song from 1955. The reality that many companies face today is that there are very few people looking for employment. The United States has averaged a 5.7% unemployment rate since 1957; however, over the past 39 months, that rate has hovered around 3.9%, which is historically low. The U.S. Bureau of Labor Statistics defines "unemployed" as a person who does not have a job, has actively looked for work in the prior four weeks, and is currently available to work. Recently, the U.S. Chamber of Commerce stated that if every unemployed person in the country found a job, we would still have over 2 million open jobs.

So, what is contributing to the present labor shortage? According to Bloomberg, the pandemic sent more than 3 million adults into early retirement in 2021, and more workers continue to retire early. Many people are aware that the percentage of older people grows every day in the U.S. To compound the problem, younger generational cohorts are composed of smaller populations, and they are having fewer children. Moreover, many families have moved to one-worker households due in part to issues

like lack of access to high quality, affordable child care.

While the current labor market is undoubtedly tough, it doesn't mean propane marketers and suppliers are out of the race. Recruiting, training, and offering benefits that meet the needs of potential applicants are excellent ways to fill open positions. Both NPGA and PERC have a variety of workforce tools to make attracting and retaining employees easier. Additional tools and resources for members can be accessed on the Workforce section of NPGA's website. One such tool marketers can use to assist in recruiting is the NPGA Registered Apprenticeship Program.

For more information, contact NPGA's Senior Manager of State Association Relations, Eric Sears, at esears@npga.org.




Louisiana
PROPANE GAS ASSOCIATION
LPGA

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there is
hope.”**

*-Publius Cornelius
Tacitus*



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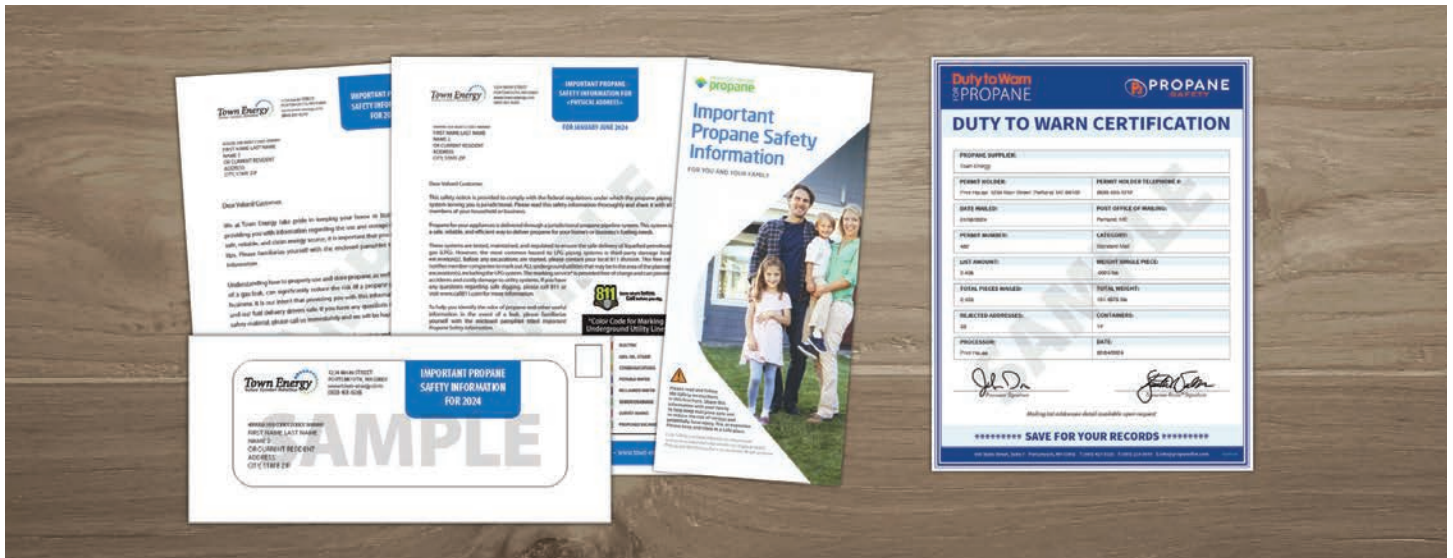

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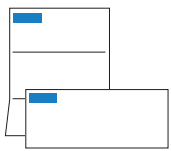
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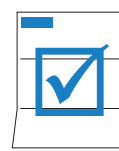
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ALABAMA/LOUISIANA PROPANE GAS ASSOCIATIONS'
SUMMER CONVENTION

JUNE | 24-26 | 2024

PENSACOLA HILTON
PENSACOLA BEACH, FLORIDA



Convention Information

The Alabama and Louisiana Propane Gas Associations are holding their joint Summer Convention at the Pensacola Beach Hilton in Pensacola, Florida on June 24-26, 2024. This is our favorite time of the year where we can learn from each other and build lasting relationships. We hope you will take advantage of this opportunity and join us for a spectacular event.

After reviewing all the seminar/meeting information and daily activities, you will see the convention is packed with excellent opportunities to network, gain industry knowledge and have a ton of fun. Load up and head our way. You will not be disappointed! We look forward to seeing you there!

Bubba Quick
APGA President

Kenny Lucero
LPGA President

Monday Welcome

The convention will kick-off on Monday evening with the Welcome Reception sponsored by Supplier Members from both states. After light hors d'oeuvres and drinks, the rest of the evening is on your own to enjoy dinner and catch up with other members. As always, feel free to join us in the Hospitality Suite where you can enjoy the view ... and share your views!

Tuesday Seminars/Meetings

Tuesday will begin with the Alabama Suppliers meeting followed by a joint breakfast for industry members.

Joint Seminars

NPGA Issues of Importance

Benjamin Nussdorf, NPGA VP - General Counsel, Regulatory & Industry Affairs

The membership will be provided with an update on issues of importance that NPGA is currently addressing for the propane industry.

PERC Update

Kirstain McArdle, Manager, Industry Engagement for PERC

Kirstain is responsible for the development and execution of strategic programs that drive engagement with propane marketers and state associations across the country. She will provide members with an update on PERC's most recent programs and resource offerings.

Regulatory Issues Training Seminar

Ben Nussdorf, NPGA VP - General Counsel, Regulatory & Industry Affairs

Ben's Regulatory Issues Training Seminar will cover how to handle state/federal regulations and business development issues and how NPGA can help. Other topics will include how to engage in Federal Regulations and grants and how to write regulatory comments that are impactful/thoughtful/meaningful. Attendees are encouraged to bring questions or concerns to the seminar. (CE credits available for LPGA members.)

Association Meetings

After the joint seminars, each state will hold their respective meetings separately.

Alabama: Annual General Membership/Board of Directors Meeting

Louisiana: Committee Meetings and General Membership/Board of Directors Meeting



Tuesday Activities



Trade Show

Come see the newest products and services in the industry! This is a great opportunity to network and talk business in a relaxed environment. Suppliers are encouraged to reserve a table for this afternoon event.

\$150 per table. Registration fee includes one 6' table, tablecloth, and two chairs. (*Minimum of eight registrations needed to hold event.*) Set up begins after association meetings. Limited spaces are available.

Deadline to register is June 1, 2024!



Dolphin Cruise on the Frisky Mermaid

Discover the beauty of Pensacola's marine life with a tour on this 52' vessel. Catch some MER-MAZING views and have some family friendly fun watching for frisky dolphins. Beyond the joy of spotting dolphins, this tour offers a unique blend of entertainment and education. Whether you're a wildlife enthusiast, a birder, or simply someone looking to unwind, this cruise will provide an unforgettable experience!

\$45 per person. (*40 person minimum*) Fee includes cruise ticket cost and beverages (sodas and water). Cruise departs at 3:00 pm and lasts about two hours. Transportation not included. The Frisky Mermaid is located in close proximity to the Pensacola Hilton and golf cart shuttles are available.

Deadline to register is June 1, 2024!



Dessert Extravaganza, Reverse Raffle & Silent Auction

Tuesday evening, make your way to the Dessert Extravaganza to indulge yourself with a decadent selection of delicious desserts. This spectacular event provides support for the David Reaves, Don Haden and Bill Montgomery Scholarships in Alabama and the Marie Daniel Scholarship in Louisiana. The event includes a Reverse Raffle and a Silent Auction. The Reverse Raffle is always a treat! We have several cash prizes and gifts to distribute - but only if you're there when your number is called! While you're waiting to hear your lucky number, don't forget to check out the items that are up for grabs in this year's Silent Auction.

Reverse Raffle:

- **All registrations include One (1) Raffle Ticket per person.**
- **We encourage you to buy additional raffle tickets on the registration form!**
- The last ticket out will win \$1,000 in cash (additional prizes will be distributed throughout the drawing).

Silent Auction:

- We will have Silent Auction items up for bid.
- **Please consider donating an item to the auction.**
Donation Form Attached.

TICKETS WILL BE COLLECTED AT THE DOOR FOR TUESDAY & WEDNESDAY NIGHT'S EVENTS.

YOU CAN PURCHASE EXTRA RAFFLE TICKETS ON THE REGISTRATION FORM.



Wednesday Activities



Hangin' on the Beach

A full day of relaxation, fellowship, fun, and sun will be had by all who join us on the beach! We will have a designated area reserved exclusively for us with chairs and umbrellas. This is our most popular event so you will not want to miss the fun!

\$35 per person. The registration fee includes ONE lounge chair, a shared umbrella, and an assortment of snacks and beverages.

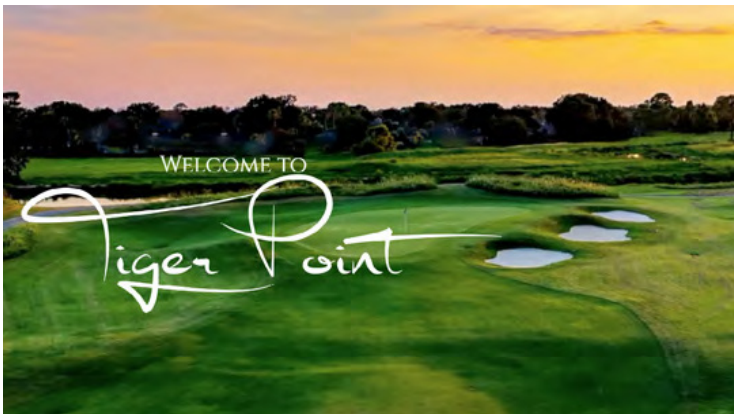


Half Day Deep Sea Fishing Trip

Join Captain Eddie Lively and his seasoned crew for a six-hour deep sea fishing trip on his 55' boat, the Lively One II. Captain Lively has been fishing these waters for over 37 years! Kids are welcome to join in the fun. Participants will meet at the Pensacola Beach Marina no later than 5:30 a.m. The boat will leave at 6:00 a.m.

The \$190 registration fee includes everything you need to fish and enjoy the day. Snacks, sandwiches, and beverages will be provided.

Deadline to register is May 24, 2024!



Chris Connally Memorial Golf Tournament

Nestled along the gentle shores of the Santa Rosa Sound, Tiger Point provides the perfect balance of recreation and challenge. With awe-inspiring water views, we invite you to come experience this coastal playground. From the welcoming charm of their award winning facilities to the warmth of their team members, Tiger Point Golf Club is the perfect place to reconnect with family, friends and coworkers. To learn more about the course, [click here](#).

\$160 registration fee includes green fee, cart, drinks, box lunch, and prizes.



Coastal State of Mind Dinner

There's no better way to end the convention than with great food and fun! Not only will we experience a great dinner buffet but we will also be treated to an exciting family-friendly show from hypnotist William Mitchell.

To make this party even better...Wear your favorite coastal or island inspired outfit and join us for the festivities! Prizes will be awarded for the best coastal inspired costumes. Come out to enjoy a first class meal and a show while relaxing and enjoying a wonderful evening with good friends!

Relax, Unwind, & Get into a Coastal State of Mind!



APGA/LPGA Summer Convention

June 24-26, 2024

AGENDA

Monday, June 24

TIME

4:30 p.m. - 7:00 p.m.
6:00 p.m. - 7:00 p.m.

EVENT

Registration
Welcome Reception (*Sponsored by Alabama & Louisiana Suppliers*)

Tuesday, June 25

TIME

8:00 a.m. - 8:15 a.m.
8:00 a.m. - 8:30 a.m.
8:30 a.m. - 10:45 a.m.
11:00 a.m. - 12:30 p.m.
11:00 a.m. - 12:30 p.m.

1:30 p.m. - 5:00 p.m.
3:00 p.m. - 5:00 p.m.
8:00 p.m. - 8:15 p.m.
8:15 p.m. - 10:00 p.m.

EVENT

Alabama Suppliers Meeting
Breakfast
Joint Seminars
Alabama General Membership/Board of Directors Meeting
Louisiana Committee Meetings and General Membership/Board of Directors Meeting
Trade Show
Dolphin Cruise on The Frisky Mermaid
Awards
Dessert Extravaganza, Reverse Raffle & Silent Auction
(*Fundraiser for the David Reaves, Don Haden, Bill Montgomery and Marie Daniel Scholarships*)

Wednesday, June 26

TIME

5:30 a.m. - 12:30 pm
9:00 a.m. - until
9:00 a.m. - 4:00 p.m.
6:30 p.m. - 10:00 p.m.

EVENT

Deep Sea Fishing - Lively One II (*Pensacola Beach Marina*)
Chris Connally Memorial Golf Tournament (*Tiger Point Golf Course*)
Hangin' on the Beach
Coastal State of Mind Dinner/with Hypnotist William Mitchell

All Convention Events are Resort Casual

Advanced Registration

Alabama/Louisiana Convention

Pensacola Hilton, Pensacola, FL

JUNE 24-26, 2024

Name: _____

Spouse/Significant Other: _____

Company: _____

Cell Number: _____

Email: _____

Spouse Email: _____

Single Registration \$450 \$ _____

(Includes 1 Reverse Raffle Ticket, Welcome Reception, Meetings, Dessert Extravaganza, and Dinner.)

Couple Registration \$775 \$ _____

(Includes per person 1 Reverse Raffle Ticket, Welcome Reception, Meetings, Dessert Extravaganza, and Dinner.)

CONVENTION ACTIVITIES

MONDAY
Extra Reverse Raffle Ticket \$50 \$ _____

Dolphin Cruise \$45 \$ _____
(Deadline to register is June 1, 2024.)

Trade Show Table \$150 \$ _____
(Deadline to register is June 1, 2024.)

TUESDAY
1/2 Day Deep Sea Fishing Trip \$190 \$ _____
(Deadline to register is May 24, 2024.)

Hangin' on the Beach Day \$35 \$ _____
(Includes 1 beach chair, 1 shared umbrella, snacks and beverages.)
(Deadline to register is June 14, 2024.)

Golf Tournament \$160 \$ _____
(Includes green fee, cart, boxed lunch, drinks, and prizes.)

Names _____ **Handicap** _____

TICKETS WILL BE COLLECTED AT THE DOOR FOR TUESDAY & WEDNESDAY NIGHT EVENTS.

ADDITIONAL TICKETS (Available for family members/guests not involved in the propane industry and therefore not paying convention registration fees.)

TUESDAY
Dessert Extravaganza (included in registrations above)
Extra Adult Ticket \$50 \$ _____
Child Ticket (17 and under) Free _____

WEDNESDAY
Dinner (included in registrations above)
Extra Adult Ticket \$200 \$ _____
Young Person's Buffet (10 - 20) \$160 \$ _____
Child Buffet Ticket (9 and under) \$75 \$ _____

Total Registration Amount \$ _____

NON-MEMBERS - Individuals from non-member companies will be charged a \$200 additional convention registration fee. Please add this charge to your Total Registration Amount.

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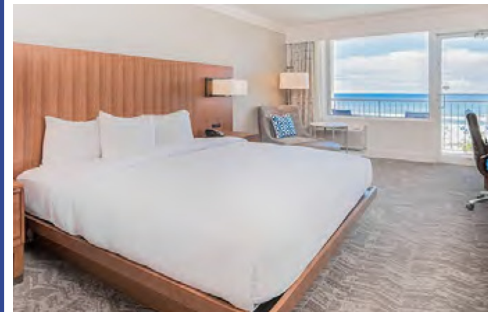
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Cancellation Policy

Since we must give a guaranteed number of attendees for events several days in advance, the cancellation policy will be as follows:

- Full refund on or before May 15th
- 1/2 refund on or between May 16th and 31st
- No refund on or after June 1st

****If you fax or email your registration form, you are considered pre-registered and must call to cancel your registration.**



Hotel Information:

To make your room reservation at the Pensacola Beach Hilton for JUNE 24th-26th call:

1-888-446-6677

Group Code: PGA

Be sure to indicate that you are with the Alabama/Louisiana Propane Gas Association Convention.

Online Reservations:

You must use the link below to get the special group rate.

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ROOM RESERVATION DEADLINE
May 22, 2024

Return Form and

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Prattville, AL 36066

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334-358-9520 FAX

laural@alabamapropane.com