



2023 Members DEALER MEMBERS

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ASSOCIATE MEMBERS

Bergquist, Inc. Bevolo Gas & Electric Lights CUI Dealers LP Equipment Gas Equipment Co., Inc. Hercules Transport Inc. L.E. Klein Co., Inc. Martin Gas Sales Meeder Equipment Company Midstream Transportation Co. LLC Mississippi Tank Company **NGL Supply** P3 Propane/GeneratioNext Propane **Pros/Consumer Focus Marketing Quality Steel** Rego Products Tarantin Industries, Inc.

Targa Resources

Terravest Industries

November 2023

E-Newsletter

Happy Thanksgiving!

The cold air of winter is finally upon us and with winter comes the mark of the holiday season. I think no matter who you are, the holiday season holds some warmth and magic that is hard to duplicate any other time of the year. It gives us pause to be thankful for so many blessings around us and in our lives. We hope you take some time to revel in the joy of the season and spend time with the ones you hold dear.

Our industry is a strong one filled with many generous and kind people. We've weathered literal storms, high water, and hurricanes together. We've watched competitors join hand in hand in the face of disaster to bring peace and comfort to families and communities in need. It truly is heartwarming to watch our industry in action. We thank you for not just becoming friends, but also becoming family. We are proud to be a part of this tightknit group.

Don't forget to make plans to join us for our annual meeting and Christmas dinner in beautiful Natchitoches! The fourth quarter LPGA Board of Directors Meeting has been set for Wednesday, December 20 at 1:30 pm at the Church Street Inn (120 Church Street). There is a room block reserved for our group at Church Street Inn under Louisiana Propane. Please call the hotel directly at 318-238-8891 to reserve your room. We will also be having a Dutch treat Christmas dinner that evening at Merci Beaucoup at 6:00 pm. Please let us know if we can count you in for dinner!

If you have any questions, contact the LPGA office at 225-763-8922.



AFFILIATE MEMBERS

ABC Home Services Inc.

Baker Texaco

Bayou Outdoor Supercenter

Best Stop #3

Best Stop #19

Bronco Stop

Canal Discount Mart Inc.

Cenla RV Center

Chris' Specialty Foods

Da Bait Shop LLC

Dean Food Mart

Depot II, Inc.

Doiron's Landing, LLC

Earl's Cajun Market LLC

Fontaine Lumber Co, Inc.

Fremin's Food & Furniture

Fuel Express Mart

Golson Enverprises LLC

Guidry's Food Store Inc.

HRM Inc./Maxi Mart

Jammu & Company LLC

K & G on the Geaux

Kornbread Korner

LA 88 Discount Food Mart

Lagneaux's Country Store

Land-O-Pines Family Campground

Livonia Lumber & Farm Supplies

Macro Companies Inc.

MRB Inc.

Nash Express

Paul's Grocery of Eva, LLC

Paul's Meat Market & Grocery LLC

Petals Inc.

Petro Plus

Philip Food Mart, LLC

Popingo's Convenience Stores LLC

Raceway 728

Railside Feed & Supply LLC

Riche's Y-Not Stop

River's Fresh Market

RP Custom Trailers & Service

Rockery Ace Hardware

Safe & Sound Storage

Sagona's Hardware & Sporting Goods

Savanne Mini Mart

Southend Country Mart Inc.

Speedy Mac's

Sunshine III LLC

The Fruit Stand, Inc.

The Robberson Thib's

Tickfaw Pit Stop

Vidrine & Vidrine LLC

Whitehall Mall LLC

Wilderness Acres

Xtreme Hardware

2023-2024 Calendar of Events

December 5, 2023: Resilience Summit, The Estruary-Baton Rouge.

December 6-7, 2023: 2023 Leadership Summit, Courtyard Washington Downtown Convention Center Hotel-Washington, DC.

December 15, 2023: NPGF Scholarship Application Period Opens.

December 20, 2023 at 1:30 pm: Fourth Quarter Board of Directors Meeting, Church Street Inn-Natchitoches, LA.

December 20, 2023 at 6:00 pm: LPGA Dutch Christmas Dinner, Merci Beaucoup Restaurant-Natchitoches, LA.

February 15, 2023: NPGF Scholarship Application Period Closes.

March 2024: First Quarter Board Meeting, Date & Location TBD. *April 5-7, 2024:* Southeastern Convention & International Propane Expo, Charlotte Convention Center-Charlotte, NC.

June 24-26, 2024: APGA/LPGA Summer Convention, Hilton Hotel-Pensacola Beach, FL

June 25, 2024: Second Quarter Board of Directors Meeting, Hilton Hotel-Pensacola Beach, FL.

NPGF Scholarships

The National Propane Gas Foundation Scholarship Fund (NPGF/SF) is excited to kick off the 2024 scholarship program on December 15. Children of employees of NPGA member companies, state propane associations, or PERC are eligible to apply. Applicants may be pursuing any course of study at two- and four-year colleges or technical, trade, or vocational schools. Students pursuing propane-related careers are especially encouraged to apply.

Every year, the NPGF/SF awards \$1,000 and \$2,000 scholarships to 100+ students. Since 1994, the NPGF Scholarship Fund has awarded more than \$2 million to 1400+ children of NPGA member company employees!

Key Dates: December 15 – application window opens

February 15 – application closes

Visit NPGA's website at www.npga.org/news-resources/scholarships to learn about this opportunity including important FAQs, read about past scholarship recipients, and see a list of the generous donors who make this program possible. Apply at https://npgfscholarships.communityforce.com/Login.aspx?7861726F417A39587757633D starting on December 15.

Questions? Contact us at scholarship@npga.org.



NPGA Submits Hours of Service Petition

On Monday, November 13th, NPGA, along with the Owner-Operator Independent Driver Association (OOIDA), petitioned the Federal Motor Carrier Safety Administration to reconsider part of its Final Rule, Clarification to the Applicability of Emergency Exceptions. In that Final Rule, FMCSA stated that it could issue pre-emergency waivers of hours of service regulations when the emergency could be "reliably predicted." NPGA and OOIDA petitioned FMCSA to seek to add the "reliably predicted" language to the definition of "emergency" in regulations, and to define when an emergency could be reliably predicted. NPGA and OOIDA, along with other like-minded associations, plan to engage with FMCSA for a mutually agreeable resolution of our petition. For more information, please contact NPGA General Counsel Benjamin Nussdorf at BNussdorf@npga.org.





Join us in the City of Lights!

Join us Wednesday, December 20, 2023 at 1:30 pm for the LPGA fourth quarter board of directors meeting at the Church Street Inn (120 Church St., Natchitoches, LA 71457). A Dutch Christmas Dinner will follow that evening at 6:00 pm at Merci Beaucoup Restaurant.

A room block has been set up at the Church Street Inn for our group under Louisiana Propane. Please contact the hotel directly to make your reservation at 318-238-8891.

Please RSVP for dinner to marica@ccilouisiana.com.





IS IT THE END OF THE LINE FOR DIESEL IN VOCATIONAL TRUCKS AND SCHOOL BUSES?



By: Todd Mouw, Executive Vice President of Sales and Marketing of ROUSH CleanTech

My dad used to remind me that the rearview mirror is much smaller than the windshield for a reason. While we can't change tightening emissions requirements and the challenges that come with them, we can embrace what's in front of us: viable, clean, cost saving solutions that already exist.

The reality is that the transformational solution of propane autogas has been working for quite some time. With our strategic partner, Blue Bird, we've deployed more than 20,000 propane buses in 36% of the largest school districts in the U.S, saving those schools \$4,000 per bus per year.

Our vehicle technology has accumulated more than 3 billion miles with 3,000 fleets across every state and Canadian province. Couple this with the fact that our engines are now certified to the lowest available NOx level of .02g per brake horsepower hour and you can feel confident that by choosing propane, you have "future proofed" your fleet.

Not only have we displaced thousands of diesel school buses and dramatically reduced emissions, we've also helped put precious dollars back into American classrooms. These 20,000 (and growing) propane school buses will save school districts an excess of \$1 billion dollars in fuel and maintenance over their lifetime.

Our goal is to get every diesel school bus off the road as quickly as possible by replacing them with low- or zero-emission buses.

We are here to serve, so lean on our team of professionals to help you steer into the future.

Have a great Thanksgiving and enjoy the time with family and friends.

Todd Mouw is executive vice president of sales and marketing of ROUSH CleanTech, an industry leader of advanced clean vehicle technology. Mouw has more than two decades of experience in the automotive and high-tech industries. As former president of the NTEA Green Truck Association, Mouw helped set standards in the green trucking industry. To learn more, visit ROUSHcleantech.com.

You Need Drivers.

npga.org/ace

Getting drivers licensed is an ongoing issue for our industry. The ACE Services Program is proven and effective at getting drivers on the road quickly, easily, and safely.

How can ACE help my company?

The ACE Services Program guides individuals through the Entry Level Driver Training (ELDT) requirements set by the Federal Motor Carrier Safety Administration (FMCSA).

What does ACE do?

Serving as the FMCSA Registered Training Provider, NPGA handles:

- FMCSA paperwork and filings
- FMCSA audits
- Training materials and training equipment guidance to meet FMCSA requirements

States Benefit Too!

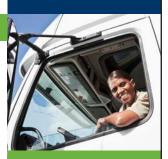
State/Regional associations receive 10% of ACE revenue generated by propane marketers in their state using the ACE program.



Administrative Compliance Experts For more information about ACE Services and how you can enroll your drivers, please visit npga.org/ace, or contact ACE at 202-466-7203 or eldt@npga.org.



ACE Gets Drivers on the Road.





PERC's Learning Center Offers Easy Access to Vital Workforce Safety and Education Resources

There's safety in numbers — and with more than 50,000 propane professionals using The Learning Center at Propane.com, it's safe to say it should be the industry's go-to resource for all types of workforce training.

Learning in the propane industry is not a one-and-done process. There are new appliances and equipment that use propane, changing codes, and updated regulations that require initial and refresher training that require a highly skilled workforce.

Whether you're newly hired or a seasoned vet, there is always fresh, dynamic material available to make you a safer, more productive team member. Propane professionals can access that vital content from their desktop computer, laptop, cellphone, or tablet for either individual training or enhanced traditional classroom sessions.

Since PERC launched The Learning Center at propane. com in 2020, its delivery of education and compliance material continues to draw robust user engagement for a more personalized, job-focused learning experience.

"Over the last three years, The Learning Center has made workforce training and certification better, faster, and more economical than ever before," says Eric Kuster, PERC's senior vice president of safety, education, and compliance.

Today, the platform offers more than 500 pieces of educational content from a convenient, central access point. Participating companies large and small leverage the platform's flexibility to customize preferences to fit specific skill sets and job duties for their staffs.

Meanwhile, PERC continues to add and update materials on compliance, emergency responses, environmental messaging, safety, sales, workforce recruitment, and other market-trending topics, including:

- Sizing and Selecting Vaporizers
- •Installing Propane Containers
- •Determining Total Connected BTU Load
- Propane Emergencies Training
- •Conducting a New System Interior Site Assessment
- •Purging Gas Piping systems
- •Regulator Operations Large Commercial & Industrial

Regulator Operation

Many of these programs are in an eLearning format so that training courses can be taken online.

PERC also supports instructor-led training through instructor tools, PowerPoint presentations, student books, and on-the-job training worksheets, as well as compliance and technical guides, safety alerts, and consumer safety materials all available for download.

Explore all the options at The Learning Center at https://training.propane.com









New safety resources now available from The Learning Center

With propane use continuing to expand for both homes and businesses, the need for continued safety training grows along with it. That's why using The Learning Center at Propane.com remains the choice of more than 60,000 propane professionals. From new technologies and new regulations to the need for ongoing training, The Learning Center is updated with new resources focused on furthering workforce safety, including:

 Conducting a New System Interior Site Assessment

Purging Gas Piping Systems

 Understanding Large Commercial & Industrial Regulator Operations

See the full range of helpful safety modules that you can access at The Learning Center by scanning the code below:





Alternative Fuel Corridors Continue to Expand

The Federal Highway Administration (FHWA) has now completed seven rounds of highway designations under the Alternative Fuel Corridors Program, which seeks to build out a national network of refueling corridors for alternative fuels, including propane. This round, autogas refueling corridors were expanded in Arkansas. Since the program began, 38 states have received federal designation for autogas refueling corridors. These corridor designations are especially impactful because under the Infrastructure Investment and Jobs Act, the U.S. Department of Transportation will provide grant funding opportunities to deploy more publicly accessible propane refueling stations along these designated routes.

NPGA has produced data sets on every ready and pending autogas corridor that has been designated, to date, in each state. These data are available under the Fight Electrification section on the Member Dashboard. For more information, contact NPGA's Director of State Affairs, Jacob Peterson at JPeterson@npga.org.



Map: U.S. Department of Transportation / Federal Highway Administration



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National Propane Gas Foundation Scholarships



The National Propane Gas Foundation (NPGF) Scholarship Fund awards \$1,000 and \$2,000 scholarships to students pursuing any course of study at two- and four-year colleges or technical, trade, or vocational schools. Students pursuing propane-related careers are especially encouraged to apply. Eligible applicants are children of employees of NPGA member companies, state propane associations, or PERC.

Since 1994, the NPGF Scholarship Fund has awarded more than two million dollars in scholarships to 1400+ children of NPGA member company employees!

Key Dates

December 15, 2023

Application window opens

February 15, 2024

Application deadline

Learn more about this opportunity on NPGA's website, read about the 2023 scholarship recipients, and see a list of the generous donors who make this program possible.

Apply here

Questions?

Contact us at scholarship@npga.org