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June 2023

E-Newsletter

The Summer Heat is On!

There are so many clever cliches we could write about the summer heat but what it all boils down to (no pun intended) is that it's hot! The temperatures, the heat index, the humidity...it's already awful and downright unforgiving. This summer has already given us record-breaking temps and we're not even out of June yet! I think it's safe to say, we better all buckle down and plan to hydrate, hydrate, hydrate! It's only going to get worse. In all seriousness, if you or your employees are going to be outside during any part of the day, make sure you take proper precautions to keep them and yourself safe in the heat.

Thank you to everyone who came down to New Orleans earlier this week to attend the Alabama/Louisiana Propane Gas Associations' Summer Convention. We will have pictures and a more detailed summary in next month's issue, but we wanted to take this opportunity to extend how much we appreciate everyone traveling and including our convention in your summer plans. As always, we enjoy seeing industry friends and family, both old and new, and enjoying spending time with y'all. We couldn't do it without you and your participation! Don't forget to save the date for next year. We'll be at the Hilton Hotel in Pensacola Beach, FL June 24-June 26, 2024.

Our office will be closed Tuesday, July 4 for Independence Day. We hope everyone has a happy and safe 4th of July!

For any questions, concerns, or additional information, please contact the LPGA office at 225-763-8922 or at public@ccilouisiana.com.



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The Fruit Stand, Inc.
The Robberson Thib's
Tickfaw Pit Stop
Vidrine & Vidrine LLC
Whitehall Mall LLC
Wilderness Acres
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2023 Calendar of Events

July 27-29: LA Sports Hall of Fame Induction Weekend, Various locations-Natchitoches, LA.

September: Third Quarter Board Meeting, Date and Location to be determined.

December: Fourth Quarter Board of Directors Meeting, Date and Location to be determined.

Jeff Stewart Appointed as NPGA Chair; NPGA Officers Sworn In

From June 4 – 7, NPGA hosted its annual Board meeting and Propane Days Capitol Hill meetings. The week kicked off with State Propane Gas Association Presidents and Executive Directors from around the country meeting with NPGA leadership to discuss pressing policy issues, both federal and across the states, with the largest emphasis on combatting anti-gas laws, regulations, and codes. The PropanePAC hosted an evening reception at Tudor Place, an historic Washington, DC property once home to descendants of Martha Washington.

On June 5, at the Marketers' meeting, NPGA hosted Dr. Paula Gant, President of GTI Energy. GTI Energy is a leading research organization that manages a tremendous collection of propane-related emissions data and is currently leading research in a renewable propane technology called Cool LPG. NPGA Board members and guests also heard from Tucker Perkins who provided an update on PERC's activities and Mike Rush, head of safety and operations for the American Association of Railroads, who spoke about the policy aftermath of the East Palestine, Ohio incident and the threatened labor strikes from last fall. NPGA moderated a gas stoves policy panel with coalition partners representing the natural gas and appliance manufacturing industries. NPGA's final pre-Board meeting speaker was a representative of the U.S. Bureau of Labor Statistics, who shared data on workforce trends.

Outgoing Board Chair Michelle Bimson Maggi presided over the Annual Meeting and summer Board Meeting. She gave remarks on her year in leadership and presented awards and citations. Steve Kaminski, NPGA's President and CEO, spoke to the Board about NPGA's increasing role in using litigation to combat laws that threaten propane usage and predicted the need for litigation to ramp up throughout the year.

The NPGA Board of Directors then selected its officers for the upcoming year: Mr. Jeff Stewart of Blue Star Gas as Chair, Mr. Tom Van Buren of Meritum Energy Holdings as Chair-Elect, Mr. Mike Hopsicker of Ray Murray as Vice Chair, and Ms. DD Alexander of Global Gas as Treasurer.

Take the Propane Safety Message to Your Forklift Customers

The material handling industry recognizes June 13 as National Forklift Safety Day, a time they emphasize the importance of worker safety in all aspects of forklift operations.

Most equipment operators depend on the expert guidance of their propane supplier to ensure they are safely handling the propane that powers their business. "It's important to keep our material handling customers safe all year long, but June is a great opportunity to tell them all they need to know about forklift safety and share resources that PERC has developed to keep them and their crews safe," says Eric Kuster, vice president of safety, education and compliance for the Propane Education & Research Council.

"Whether teaching new employees or reminding seasoned veterans, your expert guidance in the safe storage, use and filling of cylinders can prevent safety incidents."

Topics Kuster recommends reviewing with forklift customers include:

- Proper position of the pressure relief valve
- Proper operation of the service valve
- Storage of cylinders in properly located cages
- Wearing protective gloves and eyewear
- Exterior cylinder inspections for dangerous rust, dents or cracks in welds
- Inspection for wear or damage to O-rings, hoses, and fittings
- Check for propane leaks in cylinder

Take some time next month to visit or call your forklift customers. Start the conversation with PERC's free videos, posters, handouts and more and share the safety resources compiled on the Forklift Safety landing page at propane.com/propane-forklift-safety.

They include:

- PowerPoint Presentation: Encourage your customers to use it during safety meetings to walk through reminders for workers. Better yet, attend one of your customer's safety meetings in June and walk through these reminders with them.
- Poster: Send this poster to your customers and

encourage them to put it in a high-traffic area to remind everyone about essential safety tips for forklifts.

- Safety Handout: Have your customers distribute this to their entire crew for quick reference.
- Videos: Use these quick animations on your website or social channels.

Your customers will thank you for your concern and expert advice.



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Forklift Safety Starts with You

TAKE THE PROPANE SAFETY MESSAGE TO YOUR CUSTOMERS

Forklift operators need your expert guidance in the safe handling of the propane that powers their business. As customers recognize National Forklift Safety Day on June 13, take the opportunity to tell them all they need to know.

Start the conversation with PERC's free videos, posters, handouts, and more that detail the safe storage, use, and filling of cylinders. Your customers will thank you for your concern and expert advice.

▶ Get your safety resources at
propane.com/propane-forklift-safety



NPGA Creates Renewable Fuels Committee

Lower carbon fuels such as renewable propane and blends have garnered significant interest among propane marketers and are increasing in production. The National Propane Gas Association's Executive Committee has created an ad hoc committee to foster discussions of renewable fuels at the national level. The Renewables Fuels Committee (RFC) aims to oversee NPGA activity related to renewable fuels that will drive market growth and take steps toward lowering the carbon intensity of the fuels delivered by propane marketers. One key task is to help NPGA staff prioritize advocacy efforts, e.g., around incentives.

NPGA is pleased to announce Jeff Stewart as committee chair and Chris Wagner as vice chair and welcome their substantial knowledge in the propane and renewables industries. The approved RFC charter is located here: <https://www.npga.org/wp-content/uploads/2023/06/Renewable-Fuels-Committee-Approved-Charter1.pdf>.

NPGA intends to host at least two initial Zoom meetings of the committee this summer and the committee is

expected to meet in person at NPGA's fall Board meeting in Louisville, KY October 16-18, 2023. The initial Zoom meeting will be held on July 6, 2023, from 11:00 am - Noon ET. To register for the first meeting, go here: https://us06web.zoom.us/webinar/register/WN_cxpWNocvR_-fik7Xv0is3g#/registration.

If you are interested in joining the committee or have any questions, please contact Twana Aiken, NPGA Senior Manager, Industry Affairs at Taiken@npga.org.



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Tracy Wells



NPGF Awards 107 Scholarships Totalling \$147,000

The National Propane Gas Foundation Scholarship Fund (NPGF/SF) recently awarded 107 scholarships totalling \$147,000 to students for the 2023-2024 academic year. These awards provide financial assistance to the children of NPGA member company employees enrolled full time in two- and four-year college and technical programs across the country.

LPGA is proud to have two scholarships at the national level. In addition, we are grateful to have a third scholarship with a preference to students whose parents work in Louisiana, the Joe and Naomi Cordill Scholarship, which is possible thanks to a former propane family.

The following students were the scholarship recipients from Louisiana. It brings us great joy to be able to invest in the future of children from the industry in our state. The next round of scholarships will open for applicants on December 15, 2023.



Lauren Meche

Marie Daniels Memorial Scholarship

Hometown: Port Barre, Louisiana

School: University of Louisiana in Lafayette, Louisiana

Year: Freshman

Major: Early Childhood Education

Parent: Bryce Meche is employed by Reed Gas Propane Company in Opelousas, Louisiana



Xavier Session

Joe and Naomi Cordill Scholarship

Hometown: Bossier City, Louisiana

School: Louisiana Tech University in Ruston, Louisiana

Year: Freshman

Major: Mechanical Engineering

Parent: Aaron Kelly is employed by Ferrellgas in Bossier City, Louisiana

For more information about the scholarship program, to join the Corporate Partners Campaign, or to establish a new scholarship, visit the recently refreshed [NPGF Scholarship Fund page](#) or contact us at scholarship@npga.org.

Target These Promising Autogas Sales Opportunities

The school bus market gets most of the headlines for autogas fleet sales, but there are three other fast-growing segments that marketers should target as well. Paratransit, food/beverage, and delivery fleets all are ideal for autogas because they run medium-duty vehicles, feature routes that demand up to 400 miles per day and refuel at a central location.

Paratransit fleets - The Americans with Disabilities Act (ADA) requires public transit agencies to provide complementary paratransit service to persons whose disabilities prevent them from using the fixed-route bus or rail service. These busy shuttles operate in every county in the United States. Almost 5,000 paratransit vehicles already use autogas nationwide, using an average of 600 gallons per month.

Food and beverage delivery fleets - From bakery step vans to beverage delivery trucks, this growing segment is looking to cut costs and respond to fleet emissions regulations. On average, they use 450 gallons per month.

Parcel/package delivery fleets - Beyond the familiar UPS and FedEx trucks, the most notable example in this market are the independent contractors who complete 75 percent of the 93,000 U.S. Postal Service routes in every U.S. ZIP code. These contractors move the mail between postal distribution centers six and a half days a week, day and night and use an average of 1,000 gallons per month.

Because propane autogas has the lowest total cost-of-ownership of any fuel, it's already on the job saving fleets money while cutting harmful emissions across the country. And there are lots more aging, dirty diesels ready to be replaced.

"Propane autogas is the reliable, versatile and affordable alternative fuel of choice to transform all types of fleets, but these three segments are especially promising," says Steve Whaley, PERC's director of autogas business development. "Vehicles used in all three segments feature proven technology that's trusted by fleets nationwide."

Note: Lingering supply chain issues have created a backlog for some chassis orders that is delaying delivery of vehicles across all vehicle energy types.

To learn more about how to grow your gallon sales with

autogas, check out the autogas sales training series in The Learning Center and the Paratransit Market Data Tool (<https://propane.com/providers/paratransit-data-search-tool/>) in the 'For Propane Providers' section on propane.com.

An advertisement for the National Propane Gas Association (NPGA). It features a large, blue and white semi-truck driving on a road at sunset. The text "Focus on the road ahead." is prominently displayed at the top. Below it, it says "Find your CDL Training Program today at npga.org/ace". To the left of the truck, there is a logo for "ACE" (Administrative Compliance Experts) which includes a stylized truck icon. At the bottom right, the NPGA logo is shown with the text "NATIONAL PROPANE GAS ASSOCIATION" underneath it.

Rinnai 2023 National Propane Rebate Consumer Claim Form

| Product Type | Model Numbers | Rebate Amount |
|---|--|---------------|
| SENSEI™ and Condensing Tankless Water Heaters | RU199iP, RU199eP, RU180iP, RU180eP, RU160iP, RU160eP, RU130iP, RU130eP, RUR199iP, RUR199eP, RUR160iP, RUR160eP, RSC199eP, RSC160iP, RSC199iP, RSC160eP, RUCS75iP, RUS75eP, RUCS65iP, RUS65eP | \$100 |
| RE•SERIES™ Non-Condensing Tankless Water Heaters | RE140iP, RE140eP, RE160iP, RE160eP, RE180iP, RE180eP, RE199iP, RE199eP, REP160iP, REP160eP, REP199iP, REP199eP, RL94iP, RL94eP, RL75iP, RL75eP | \$100 |
| Non-Condensing Value Series Tankless Water Heaters | V94iP, V94eP, V75iP, V75eP, V65iP, V65eP, V53eP | \$50 |
| Commercial Water Heating Products | CU199iP, CU199eP, CU160iP, CU160eP | \$100 |
| Condensing Boilers-Natural Gas | i060SN, i090SN, i120SN, i150SN, i060CN, i090CN, i120CN, i150CN | \$100 |
| EnergySaver® Direct Vent Furnaces | EX38CTP, EX38CTWP, EX22CTP, EX22CTWP, EX17CTP, EX11CTP, EX08CTP | \$100 |
| Hydronic Air Handler | AH083CP, AH084CP, AH125CP, AH166CP, AH206CP, AH083P, AH084P, AH125P, AH166P, AH206P | \$100 |
| Vent-Free Fan Convector | FC510P, FC824P | \$50 |
| Infrared Patio Heaters* | RSE1S35BP, RSE1S35BN, RSE1S35SP, RSE1S35SN, RSE1S50BP, RSE1S50BN, RSE1S50SP, RSE1S50SN, RSE2S50BN, RSE2S50SN, RSEP1S25P, RSEP1S25N, RSEP1S35P, RSEP1S35N, RSEP2S50N | \$100 |

Required Documentation:

- ☐ Invoice for purchase and installation of qualifying product including multiple units (one claim per household)
- ☐ Invoice confirming National Propane customer

How to claim your Rebate:

- ☐ Purchase a Rinnai qualifying product between **January 1 - December 31, 2023 AND install by January 15, 2024.**
- ☐ Submit Rebate by going to: www.rinnairebate.com or scanning the QR Code on the right.

(Submission Deadline: February 15, 2024)



Limit to one claim per household for any Qualifying Products. Please allow 4-6 weeks for processing.

To check the status of your rebate, visit www.rinnairebate.com.

Customer product registration for the Manufacturer Warranty will NOT be fulfilled when submitting rebate.



TERMS AND CONDITIONS:

See your Rinnai independent dealer for complete program eligibility, dates, details, and restrictions. This offer cannot be combined with any other Rinnai offer, promotion, or special pricing. All sales must be to homeowners in the United States. Rebates will be paid by Mastercard Debit Card in U.S. dollars. Void where prohibited. Rinnai America Corporation reserves the right to alter, change or discontinue this promotion at any time. Rinnai may use information obtained through this rebate program in accordance with its Privacy Policy located at www.rinnai.us.

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