



## 2023 Members

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Harrell Gas, Inc.  
Herring Gas Co. Inc. of LA  
Jim's South Butane Propane  
Lacox, Inc.  
Lake Arthur Butane Co.  
Lampton-Love Gas Co.  
Lassalle Gas Co. Inc.  
Metro Lift Propane  
National Welding Supply Co.  
Neill Gas Inc.  
O'Nealgas  
Pinnacle Propane  
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Sabine Country Butane Gas

### ASSOCIATE MEMBERS

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Hercules Transport Inc.  
L.E. Klein Co., Inc.  
Meeder Equipment Company  
Midstream Transportation Co. LLC  
Mississippi Tank Company  
P3 Propane/GenerationNext Propane  
Pros/Consumer Focus Marketing  
Quality Steel  
Rego Products  
Tarantin Industries, Inc.  
Targa Resources  
Terravest Industries

February 2023

## E-Newsletter

### Spring is Near!

Punxsutawney Phil saw his shadow this year on Groundhog Day which means we are in for six more weeks of winter. In Louisiana, the prediction of more winter weather doesn't usually mean much. We'll probably have a few more cold snaps here and there before Spring officially takes over and we'll enjoy it while it lasts. There's nothing quite like 80-degree weather in February! If the humidity and mosquitos stay away for as long as possible, we'll take all the springlike weather we can get!

This is your friendly reminder that 2023 Dealer, Associate and Affiliate membership dues have been sent out and are due now. You should have received them by either snail mail or email. They are also available on our website at [lapropane.org/join/](http://lapropane.org/join/). If you have any questions or need any additional information, please don't hesitate to reach out to our office. If you know of any companies who are not on our outreach list and would like to become a member, feel free to send them the information or pass their info on to us and we would be happy to reach out. We are better served when we work together as an industry!

Don't forget, when you renew your membership dues, you should renew or start a new advertising contract for our monthly newsletter. We have 12 issues each year (10 left!) and every issue goes out at the end of the month. Each issue is sent to all members and others in the industry. It is also posted to our website. It's a great opportunity to get exposure and reach your key audience.

For any questions, concerns, or additional information, please contact the LPGA office at 225-763-8922 or at [marica@ccilouisiana.com](mailto:marica@ccilouisiana.com).



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## AFFILIATE MEMBERS

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Best Stop #19  
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Chris' Specialty Foods  
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Earl's Cajun Market LLC  
Fontaine Lumber Co, Inc.  
Fuel Express Mart  
Golson Enyerprises LLC  
Guidry's Food Store Inc.  
HRM Inc./Maxi Mart  
K & M on the Geaux  
Kornbread Korner  
Lagneaux's Country Store  
Land-O-Pines Family Campground  
Livonia Lumber & Farm Supplies  
Macro Companies Inc.  
Nash Express  
Paul's Grocery of Ave, LLC  
Paul's Meat Market & Grocery LLC  
Petals Inc.  
Petro Plus  
Philip Food Mart, LLC  
Poppingo's Convenience Stores LLC  
Raceway 728  
Railside Feed & Supply LLC  
River's Fresh Market  
RP Custom Trailers & Service  
Rockery Ace Hardware  
Safe & Sound Storage  
Sagona's Hardware & Sporting Goods  
Savanne Mini Mart  
Southend Country Mart Inc.  
Speedy Mac's  
The Fruit Stand, Inc.  
The Robberson Thib's  
Tickfaw Pit Stop  
Whitehall Mall LLC  
Wilderness Acres  
Xtreme Hardware

**This is the most current  
list of paid members we  
have as of 2/27/23.**

## 2023 Calendar of Events

**February 28-March 1:** National Propane Education & Training Conference, Orlando, FL.

**March 5-9:** Southland Conference Basketball Tournament, Legacy Center at McNeese State University-Lake Charles, LA.

**March 7-9:** Louisiana School Board Association Annual Convention, Golden Nugget-Lake Charles.

**March 15, 1:00 pm:** First Quarter Board of Directors Meeting, Best Western-Alexandria.

**March 28-29:** PERC Leadership in Energy Ambassadors Conference, Sarasota, FL.

**April 17-23:** Zurich Classic Golf Tournament, TPC Louisiana-Avondale, LA.

**April 19-20:** Clean Fuels Summit Conference & Expo, Raising Cane's River Center-Baton Rouge, LA.

**April 23-25:** NPGA Southeastern Convention & International Propane Expo, Music City Center-Nashville, TN.

**June 4-7:** NPGA Propane Days, Renaissance Washington DC Downtown Hotel-Washington, DC.

**June 25-28:** APGA/LPGA Summer Convention, Hotel Monteleone-New Orleans, LA.

**June 26:** LPGA Second Quarter Board of Directors Meeting, Hotel Monteleone-New Orleans, LA.

**July 27-29:** LA Sports Hall of Fame Induction Weekend, Various locations-Natchitoches, LA.

**September:** Third Quarter Board Meeting, Date and Location to be determined.

**December:** Fourth Quarter Board of Directors Meeting, Date and Location to be determined.

## Complete the Workforce Survey

Propane retailers are being asked to respond to PERC's workforce survey.

This information is vital in helping PERC understand how our industry's workforce impacts the economy. In addition, this survey supports a needs analysis for funding and programming around workforce outreach. Your individual responses will be kept confidential and anonymous.

Thank you for your participation. Complete the survey prior to February 28th, [here](#).

# GenerationNext Propane Pros Workforce Development Update-Fourth Quarter

The Louisiana Propane Gas Association (LPGA) established GenerationNext Propane Pros in Louisiana to help propane marketers easily connect with qualified applicants through our convenient online platform. The goal of GenerationNext Propane Pros has always been to increase awareness of opportunities in the propane industry for the next generation of propane employees while making it simple for marketers to reach their potential hires. Throughout 2022, GenerationNext Propane Pros fostered valuable relationships with local trade school students and instructors to help pave a path toward fulfilling employment opportunities in the propane industry. We are excitedly looking forward to another year of pairing employers with a new batch of ready-to-work graduates this 2023.

## New, Qualified Applicants Are Signing Up Daily

When utilizing the GenerationNext Propane Pros program, our propane marketers are seeing an influx of qualified, new applicants every day. This is, in part, due to our dedication to student outreach. This past year, the program hosted multiple virtual events at local schools throughout the state, showcasing the benefits of working in the propane industry and demonstrating how to use NextGenPropane.com to connect with potential employers. These outreach sessions showed impressive results in increasing awareness of the propane industry as a fulfilling and exciting career path for trade school and CDL students, driving attendees to create profiles on NextGenPropane.com. As a result, our propane marketers can expect even more applicants to connect with this year.

## Graduation Is Right around the Corner

The end of the school year is rapidly approaching, so propane marketers can prepare for a new crop of ready-to-work job candidates entering the workforce. These trade school grads will be actively searching for jobs after graduation, which creates the perfect environment to get your job posted on NextGenPropane.com. Now more than ever, it is crucial to log in to your company profile on NextGenPropane.com to regularly browse registered applicants and reach out to any that could be a good fit for your company.

## Post Jobs and Get Connected with Ideal Candidates Now

Thousands of applicants are registered for you to view

now! Whether you are looking for full-time employees, seasonal help, or summer apprentices, NextGenPropane.com provides a direct pool of applicants interested in joining the propane industry. Make the hiring process easier by signing up today and utilizing the NextGenPropane.com online job posting feature.

## Things to Look Forward to in 2023

The new year is just getting started! GenerationNext Propane Pros is looking forward to more presentations and outreach events at local schools and releasing new features to make finding and hiring applicants even easier for propane marketers.

**Visit [NextGenPropane.com](https://NextGenPropane.com) to log in to your company profile or create your free account to browse potential employees near you! [Click here to view a demonstration of our NEW job posting feature.](#)**

## Game Changer for Propane Marketers

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# Fleet Service and Savings are Nearby for Autogas Vehicles

Propane autogas is the fuel of choice for more than 60,000 vehicles in the U.S., primarily because it boosts profitability by providing fleet owners the lowest total cost-of-ownership of any fuel.

In 2022, the cost of traditional fuels hit record-high levels while propane autogas remained 30-50 percent below the cost of gasoline or diesel. Factor in comparative maintenance and service costs and the total savings vs. diesel registers a whopping 53 percent.

“For propane marketers, the most profitable way to combat the high costs and poor performance of diesel is to make the switch to propane autogas. Not only will you enjoy the lower fuel costs and total cost-of-ownership, with every trip you’ll be proving to prospective fleet customers just how much you trust our fuel,” says Steve Whaley, PERC’s director of autogas business development.

Yet recent surveys show that more than 90 percent of the propane industry’s roughly 60,000 assorted fleet vehicles run on gasoline or diesel.

Propane autogas vehicles include EPA- and CARB-certified bobtails, service trucks, rack trucks, and other medium-duty vehicles in both OEM dedicated and aftermarket conversions. So why aren’t more propane marketers using the product they sell as the primary fuel in their own fleets?

Support and service after the sale is critical to the success of any fleet program. Despite steady advances in vehicle technology, EPA-certified conversion systems, and refueling infrastructure, marketers say the perceived dearth of expertise to service them is a persistent hurdle. But that’s changing.

PERC has been working with vehicle and system manufacturing partners to make information about technical support, replacement parts, training, and service locations more readily accessible to the industry. A growing network of more than 500 autogas OEM-certified service centers nationwide has been identified on a new, interactive map hosted on PERC’s website at [Propane.com/IndustryFleets](https://Propane.com/IndustryFleets). Fleet directors can use the map to find the nearest Alliance AutoGas, Freightliner Custom Chassis, ICOM or ROUSH CleanTech facility and contact information.

“It’s important to identify and contact a service center in your area before making the commitment to propane autogas for your fleet,” Whaley says. “This new tool makes it simple to make that vital connection.”

Don’t want to part with your current service team? Whaley says OEM propane vehicle solution providers are willing to train and certify additional sites to meet fleet adoption needs.

Meanwhile, PERC is partnering with Cerritos College to add autogas service technician training to its Advanced Transportation Technology & Logistics program lineup. The Los Angeles-based school has been a leader in alternative fuel technology training for 25 years in CNG, hybrids, and electric vehicles.

The partnership will produce basic courses and training resources that focus on theory, operation, general maintenance, safety procedures and protocols of propane autogas.

The training targets both students and existing service technicians. It will be shared with two-year vocational schools and technical colleges nationwide, and also used by OEM partners as a prerequisite to their brand-specific training as a way to grow their service networks. Explore PERC’s Propane Industry Fleet Vehicle Fact Sheet that covers every available make and model of propane autogas-powered fleet vehicle. You can find it, and other valuable propane autogas resources, at [Propane.com/IndustryFleets](https://Propane.com/IndustryFleets).



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# Fleet Service and Savings Are Nearby

A growing network of 500+ certified service facilities nationwide is helping propane marketers cut fuel and maintenance costs with autogas for their fleets. Confidently replace or convert delivery, service, rack, and cylinder trucks to reduce total costs by 53% per mile vs. diesel.

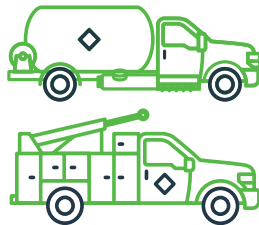
▶ **Start saving today: find a service facility near you at [propane.com/industryfleet](http://propane.com/industryfleet).**



Scan to see how  
propane autogas helps  
your bottom line

**53%**  
**LESS PER MILE**

Total cost savings  
compared to diesel





*By: Todd Mouw, Executive Vice  
President of Sales and Marketing of  
ROUSH CleanTech*

Crosby-Ironton Transportation is the sole transportation contractor for two school districts in rural Minnesota: Crosslake Community Schools and Crosby-Ironton School District. The region, which has a population of 10,600, is known for its beauty and outdoor adventures, including crystal clear lakes, hiking and biking. As the company explored ways to manage daily operations in extreme weather, keep its budget in check and protect the surrounding landscape, propane autogas emerged as the most fitting fuel.

"Our community and students have benefited greatly from our propane buses because they have no cold-start issues, so we can be confident that kids can continue attending school even when the weather turns to negative 40 degrees," said Josh Schiffler, owner of Crosby-Ironton Transportation.

In 2013, Schiffler purchased a 2011 Micro Bird Type A bus — the third Micro Bird propane bus ever built. Ten years later, that same bus is operating daily with more than 248,000 miles on it. Since then, Schiffler has added 11 Type C Blue Bird Vision propane buses to the fleet.

Crosby-Ironton Transportation's buses are used extensively, including for daily routes, special needs and extracurricular activities. In fact, Schiffler says he uses all of the company's propane school buses for long distance travel, including field trips across the state and even up to Canada.

With all that travel, Schiffler is grateful for the dramatic fuel savings on his propane buses. Crosby-Ironton Transportation pays \$1.67 per gallon for propane and over \$5 for diesel, resulting in a 67% savings for its propane-powered buses.

Between the overall savings on fuel and maintenance costs, the reliability of the engine and the health benefits, Schiffler says about adopting propane school

# Decade-Old Propane School Bus Clocks in 250,000 Miles for Minnesota School District

bus technology: "It's common sense. It just works."

Schiffler also serves as Crosby-Ironton Transportation's only technician; he performs all of the preventative maintenance on each vehicle. The propane buses, which Schiffler calls "virtually maintenance free," are equipped with ROUSH CleanTech propane autogas technology.

To highlight how economical and easy-to-maintain the propane school buses have been, Schiffler listed on one hand the work that's been needed over the course of the Micro Bird's lifetime to date. In 10 years, the quarter-million-mile propane bus still has the original transmission and has only required one fuel pump, one radiator, a headlight replacement, spark plugs and tank recoating.

Schiffler noted that the propane buses have no cold start issues and can reliably get students to and from school. The buses don't require extra steps or costly equipment to keep the fuel operating when temperatures drop below freezing — which is helpful from a budgeting and staffing perspective. Diesel buses, on the other hand, have several additional requirements to operate in cold weather, including being plugged in overnight, installing a block heater in the coolant system, and needing fuel additives. The risk of a complete operational shut down is much higher with diesel buses.

Between the superior long-term serviceability and substantial fuel and maintenance savings, Schiffler is certain that propane autogas makes the most sense. "We'll continue to purchase propane school buses going forward," he said.

For more information about why propane autogas makes the most sense for U.S. schools, visit [ROUSHcleantech.com](http://ROUSHcleantech.com), or reach out to us to start a conversation.

Here's to creating a greener future for our children.

*Todd Mouw is executive vice president of sales and marketing of ROUSH CleanTech, an industry leader of advanced clean vehicle technology. Mouw has more than two decades of experience in the automotive and high-tech industries. As former president of the NTEA Green Truck Association, Mouw helped set standards in the green trucking industry. To learn more, visit [ROUSHcleantech.com](http://ROUSHcleantech.com).*



# Join Us In Nashville — Expo Registration & Housing Is Open!

Don't wait -- register now and save money with early bird rates until March 28. NPGA's 75th Southeastern Convention & International Propane Expo™ brings together marketers and suppliers from across the United States and beyond. Join more than 4,000 members of the propane industry in Nashville for this not-to-be-missed learning and networking opportunity!

EventSphere is the official housing provider for the 2023 Expo™. Rather than contact hotels directly, participants reserve hotel accommodations online using EventSphere's "PassKey" technology. Search hotel availability and compare rates in one convenient location. Once your reservation is booked, you can quickly and efficiently manage your reservations online.

The NPGA room block is available until April 3, 2023. Book early for the best selection. Check out the Official Hotel List [here](#).

2023 Southeastern Convention & International Propane

Expo is April 23-25 at Music City Center in Nashville, TN.

For additional information regarding registration, exhibiting, schedule and all things related to the Convention and Expo, head to <https://www.NPGAExpo.org>.

Don't miss out on your chance to attend and participate in one of the industry's premier events!



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Tracy Wells

## Rinnai 2023 National Propane Rebate Consumer Claim Form

Product Type	Model Numbers	Rebate Amount
<b>SENSEI™ and Condensing Tankless Water Heaters</b>	RU199iP, RU199eP, RU180iP, RU180eP, RU160iP, RU160eP, RU130iP, RU130eP, RUR199iP, RUR199eP, RUR160iP, RUR160eP, RSC199eP, RSC160iP, RSC199iP, RSC160eP, RUCS75iP, RUS75eP, RUCS65iP, RUS65eP	<b>\$100</b>
<b>RE•SERIES™ Non-Condensing Tankless Water Heaters</b>	RE140iP, RE140eP, RE160iP, RE160eP, RE180iP, RE180eP, RE199iP, RE199eP, REP160iP, REP160eP, REP199iP, REP199eP, RL94iP, RL94eP, RL75iP, RL75eP	<b>\$100</b>
<b>Non-Condensing Value Series Tankless Water Heaters</b>	V94iP, V94eP, V75iP, V75eP, V65iP, V65eP, V53eP	<b>\$50</b>
<b>Commercial Water Heating Products</b>	CU199iP, CU199eP, CU160iP, CU160eP	<b>\$100</b>
<b>Condensing Boilers-Natural Gas</b>	i060SN, i090SN, i120SN, i150SN, i060CN, i090CN, i120CN, i150CN	<b>\$100</b>
<b>EnergySaver® Direct Vent Furnaces</b>	EX38CTP, EX38CTWP, EX22CTP, EX22CTWP, EX17CTP, EX11CTP, EX08CTP	<b>\$100</b>
<b>Hydronic Air Handler</b>	AH083CP, AH084CP, AH125CP, AH166CP, AH206CP, AH083P, AH084P, AH125P, AH166P, AH206P	<b>\$100</b>
<b>Vent-Free Fan Convector</b>	FC510P, FC824P	<b>\$50</b>
<b>Infrared Patio Heaters*</b>	RSE1S35BP, RSE1S35BN, RSE1S35SP, RSE1S35SN, RSE1S50BP, RSE1S50BN, RSE1S50SP, RSE1S50SN, RSE2S50BN, RSE2S50SN, RSEP1S25P, RSEP1S25N, RSEP1S35P, RSEP1S35N, RSEP2S50N	<b>\$100</b>

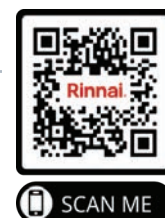
### Required Documentation:

- ☐ Invoice for purchase and installation of qualifying product including multiple units (one claim per household)
- ☐ Invoice confirming National Propane customer

### How to claim your Rebate:

- ☐ Purchase a Rinnai qualifying product between **January 1 - December 31, 2023 AND install by January 15, 2024.**
- ☐ Submit Rebate by going to: [www.rinnairebate.com](http://www.rinnairebate.com) or scanning the QR Code on the right.

**(Submission Deadline: February 15, 2024)**



Limit to one claim per household for any Qualifying Products. Please allow 4-6 weeks for processing.

To check the status of your rebate, visit [www.rinnairebate.com](http://www.rinnairebate.com).

Customer product registration for the Manufacturer Warranty will NOT be fulfilled when submitting rebate.



### TERMS AND CONDITIONS:

See your Rinnai independent dealer for complete program eligibility, dates, details, and restrictions. This offer cannot be combined with any other Rinnai offer, promotion, or special pricing. All sales must be to homeowners in the United States. Rebates will be paid by Mastercard Debit Card in U.S. dollars. Void where prohibited. Rinnai America Corporation reserves the right to alter, change or discontinue this promotion at any time. Rinnai may use information obtained through this rebate program in accordance with its Privacy Policy located at [www.rinnai.us](http://www.rinnai.us).

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