



2022 Members

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Mississippi Tank Company
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AFFILIATE MEMBERS

165 Service Center

May 2022

E-Newsletter

Annual Retail Sales Surveys Due!

It's time to complete the annual retail sales survey! For the first time, propane retailers this year are asked to respond to the annual retail propane sales report directly on PERC's website, propane.com/salesreport. Every propane retailer should have been sent an email and a letter directing them to visit a secure portal on propane.com to complete their company's report for 2021 retail sales. The deadline to submit your survey has been extended to June 15 to help ensure your state receives an accurate amount of state rebate funding from 20 percent of PERC's annual revenues, and to see that your assessment dollars are used in the most efficient way to support market trends. Individual responses are kept confidential and anonymous. Only summary statistics are presented in the final report, and data is never disclosed to third parties. The final report is shared on propane.com/salesreport and incorporated into the National and State Propane Profiles, showing market trends by state and region. If you're unsure which person at your company is responsible for submitting, please email PERC at salesreport@propane.com.

Don't forget to register for the 2022 APGA/LPGA joint summer convention. The brochure is available to download on our website and is included in the last few pages in this newsletter issue. We will be back at the Perdido Beach Resort in Orange Beach, AL this year for a Country Bash at the Beach. Save the dates of July 26-28, 2022, and make plans to be there for this fabulous, family-friendly event!

For any questions, concerns, or additional information, please contact the LPGA office at 225-763-8922 or at marica@ccilouisiana.com.



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Brown's Neighborhood Market
Cenla RV Center
Club Grocery LLC
CNRG Home Hardware Vidalia
Coastal Welding Supply of LA, Inc.
Cotten's Supermarket
Da' Bait Shop LLC
Darlington Grocery
Dean Food Mart
Delta Food #7
Delta Food Mart #5
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Fontaine Lumber Company, Inc.
G&E Seafood
Guidry's Food Store Inc.
Gurleen LLC
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Kornbread Korner
Livonia Lumber Co.
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Maxi Mart
M and S Fuel Mart Inc.
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Riche's Y-Not Stop
RP Custom Trailers & Service
Smiley Food Mart No 2 Inc
South-end Country Mart Inc.
Southern Tire Service
Speedy Macs
The Robberson's Thib's
Whitehall Mall LLC
Wilderness Acres
Xtreme Hardware
Yogi Bear's Jellystone Park
Zachary Lumber & Hardware LLC

2022 Calendar of Events

June 8-10: NPGA Propane Days, Omni Shoreham-Washington, DC.

July 26-28: APGA/LPGA Summer Convention, Perdido Beach Resort-Orange Beach, AL.

July 27: Second Quarter Board of Directors Meeting, Perdido Beach Resort-Orange Beach, AL.

September TBD: Third Quarter Board of Directors Meeting, TBD.

December TBD: Fourth Quarter Board of Directors Meeting and Christmas Dinner, Natchitoches.

Comply With Entry Level Driver Training Using NPGA's New ACE Service

Trying to comply with new federal regulations on your new CDL and HME applicants? NPGA can help!

As of February 7, the Federal Motor Carrier Safety Administration (FMCSA) requires all new CDL- and HME-applicants successfully complete classroom and behind-the-wheel training before applicants are eligible to sit for state CDL or HME exams. This new Entry Level Driver Training (ELDT) requirement applies to all potential commercial drivers.

Worried how you will comply? Here's where NPGA comes in. NPGA's Administrative Compliance Experts (ACE) service can complete the regulatory requirements, filing paperwork, and submitting information to the FMCSA. While you focus on your day-to-day business, NPGA's ACE navigates the regulatory red tape. Through ACE, the more than 30 steps mandated by ELDT can become just five simple steps with NPGA guiding you from start to finish.

And using ACE can help your state association! **NPGA is offering a special revenue sharing program for Louisiana Propane Gas Association members.** Just enter code **LA10** at checkout so the association gets 10 percent of your purchase. Access it directly by going here: <http://www.npga.org/ace?ref=la10>

For additional information on ACE, including frequently asked questions, fee structures, and a sample of the educational modules, visit npga.org/ace.

Questions? Contact ACE at eldt@npga.org.



Workforce Development Update from GeneratioNext Propane Pros

The Louisiana Propane Gas Association established GeneratioNext Propane Pros in Louisiana to help propane marketers find more qualified applicants and increase awareness of opportunities in the propane industry for the next generation of propane employees. So far in 2022, GeneratioNext Propane Pros has continued to build meaningful relationships with local trade school students and instructors and helped marketers use the online platform to connect with potential hires.

More Applicants Sign Up on NextGenPropane.com

A major element of the GeneratioNext Propane Pros program is student outreach. So far this year, the program has hosted several virtual events at local schools throughout the state to showcase the benefits of working in the propane industry and how to use NextGenPropane.com to connect with potential employers. These outreach sessions have shown impressive results in increasing awareness of the propane industry as a viable career path for trade school and CDL students and drive attendees to create profiles on NextGenPropane.com.

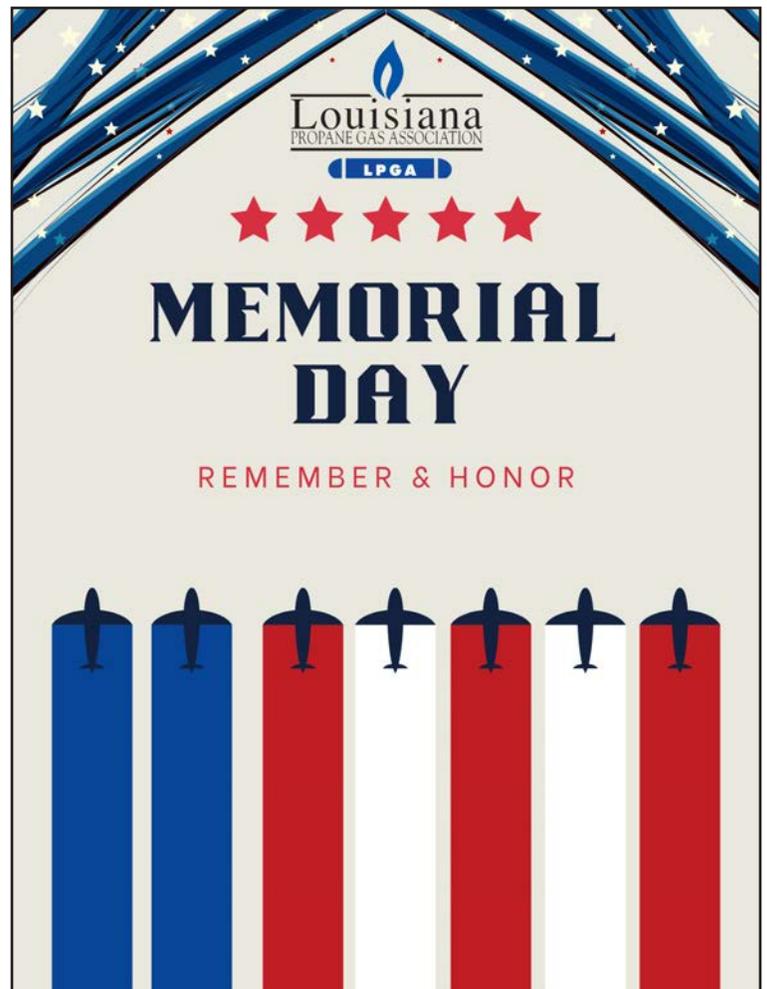
Getting Ready for a New Crop of Candidates

As we approach the end of the school year, propane marketers should prepare for a new crop of job candidates searching for jobs after graduation. This time of year, it's even more important to log into your company profile on NextGenPropane.com regularly to browse registered applicants and reach out to any that could be a good fit for your company. Whether you are looking for full-time employees, seasonal help, or summer apprentices, NextGenPropane.com provides a direct pool of applicants interested in joining the propane industry.

Things to Look Forward to in 2022

The year is just getting started! GeneratioNext Propane Pros is looking forward to more presentations and outreach events at local schools and releasing new features to make finding and hiring applicants even easier for propane marketers.

Visit NextGenPropane.com to log into your company profile or create your free account to browse potential employees near you!



MAKE IT EASY TO FIND QUALIFIED JOB APPLICANTS

New workforce
development program
for LPGA members!



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HVAC APPLICANTS
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NextGenPropane.com today!

EPA to Approve Canola Oil for Renewable Propane Production

Bottom Line: EPA is proposing to approve the use of canola oil to create renewable propane under the Renewable Fuels Standard.

The U.S. Environmental Protection Agency (EPA) published its intention to approve adding canola oil among products that can be utilized to create renewable fuels. Through a hydrotreating process, canola oil can serve as the base to create renewable propane as well as renewable diesel, jet fuel, and heating oil. The United States Canola Association petitioned the EPA to add canola oil as a pathway to produce these renewable products under the Renewable Fuels Standard (RFS).

Through RFS, producers of renewable fuels can claim Renewable Identification Numbers (RINS), which are credits. Producers must meet a threshold of credits in different fuel production categories to demonstrate compliance with upstream production standards.

Ultimately, more fuel pathways approved to generate RINS may encourage more production of renewable

propane by upstream producers. Also, the more fuels eligible for the production of renewable propane, the more possibilities for producers. Information about the RFS is available online here: <https://www.epa.gov/renewable-fuel-standard-program/overview-renewable-fuel-standard>. Information about the EPA proposal to approve the inclusion of canola oil pathways is available online here: <https://tinyurl.com/6j4wuw85>.

Questions? Contact NPGA Vice President, Regulatory & Industry Affairs Sarah Reboli at sreboli@npga.org.





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Representative Dan Crenshaw and Dr. Scott Tinker Headline Propane Days

Register now for Propane Days!

The 2022 NPGA Annual & Board of Directors Meeting and Propane Days is taking place June 8-10 at the Omni Shoreham hotel in Washington, DC.

The Honorable Dan Crenshaw kicks off the NPGA Propane Days Policy Forum on June 9th. Representative Dan Crenshaw is a former Navy SEAL who serves Texas' Second Congressional District in Congress and sits on the House Energy and Commerce Committee. Crenshaw was first elected to Congress in 2018 and is a leading advocate the energy industry.

Dr. Scott Tinker, Director, Bureau of Economic Geology at the University of Texas at Austin, is a terrific addition to the National Policy Forum line up. Dr. Tinker will speak on his efforts to bring together groups from industry, government, and academia to identify opportunities to create change in the energy and environmental sectors.

NPGA is hosting a Capitol Hill reception at the American

Trucking Association Headquarters, June 9th from 5:00 pm to 7:00 pm. They promise great food, drinks and company. It is expected that Members of Congress and their staffers may attend. NPGA will provide transportation to and from the Omni Shoreham.

Don't miss this opportunity to hear from leaders in the energy space. Register today for Propane Days.

Register here: <https://members.npga.org/upcoming-events>.



FMCSA COVID-19 Emergency Declaration

On May 13th, FMCSA extended and expanded its longstanding nationwide emergency declaration to waive the hours of service requirements for entities providing direct relief to COVID-19 facilities and related businesses. FMCSA expanded the declaration to include the transportation of propane and heating oil. However, the declaration is not similar to hours of service waivers that the propane industry receives during the winter heating season.

Unlike, traditional waivers, the COVID-19 declaration requires companies to report routes and drivers that utilized the declaration. These reports are due to FMCSA every five-days for as long as the company utilizes the declaration.

NPGA cautions propane companies to carefully review the terms and conditions of the COVID-19 declaration to ensure that the declaration is applicable to the customers served and that the company's transportation operations adhere to the additional requirements of the declaration. NPGA did not exercise advocacy to obtain the declaration or support the terms applied by FMCSA. The COVID-19 Emergency Declaration is available

online here: <https://www.fmcsa.dot.gov/emergency/fmcsa-amendment-extension-modified-emergency-declaration-05-13-2022>.

Frequently asked questions (FAQs) regarding the amendment of the extension of the modified Emergency Declaration can be found here: <https://www.fmcsa.dot.gov/emergency/faqs-regarding-fmcsa-amendment-extension-modified-emergency-declaration-05-13-2022>

Questions? Contact NPGA Vice President, Regulatory & Industry Affairs Sarah Reboli at sreboli@npga.org.



Higher learning beyond lower emissions

NEW RESOURCES AVAILABLE ON THE ENVIRONMENTAL ADVANTAGES OF PROPANE

There's always more to learn about what makes propane an environmentally friendly option. Enhance your knowledge with three new courses in the Learning Center, as well as region-specific snapshots showing how propane produces far less carbon intensity than electricity in residential homes.

▶ Start learning now at propane.com/providers





ThompsonGas ‘Walks the Walk’ with Propane Autogas Vehicles



By: Todd Mouw, President of ROUSH CleanTech

Due to its commitment to being innovators in the industry, along with access to OEM equipment technology, ThompsonGas is focusing its efforts to operate more propane vehicles in its fleet.

Recently, the propane company increased its fleet of 127 propane vehicles by adding 10 new 2022 Ford F-750 trucks equipped with ROUSH CleanTech propane systems. ThompsonGas’ new trucks will be used to deliver propane fuel to customers.

“Our customers operate vehicles fueled by propane autogas. We want to walk the walk and show our customers that we believe in propane and its technology, too,” said Monte McLeod, director of autogas at ThompsonGas. “Plus, running our own vehicles on propane saves money and supports our goal to be good stewards for the environment.”

Propane autogas costs about 50% less per gallon than diesel and is known to have the lowest cost of ownership compared with all fuel types. ThompsonGas’ propane vehicle cost per mile is 60% lower compared with its diesel-powered models.

Vehicles that run on propane autogas emit fewer greenhouse gases, smog-producing hydrocarbons, and particulate emission than conventional fuels. The Ford 7.3L V8 engine paired with ROUSH CleanTech propane fuel system is certified to the low nitrogen oxide level of 0.05 g, making it 75% cleaner than the Environmental Protection Agency’s most stringent heavy-duty engine standard.

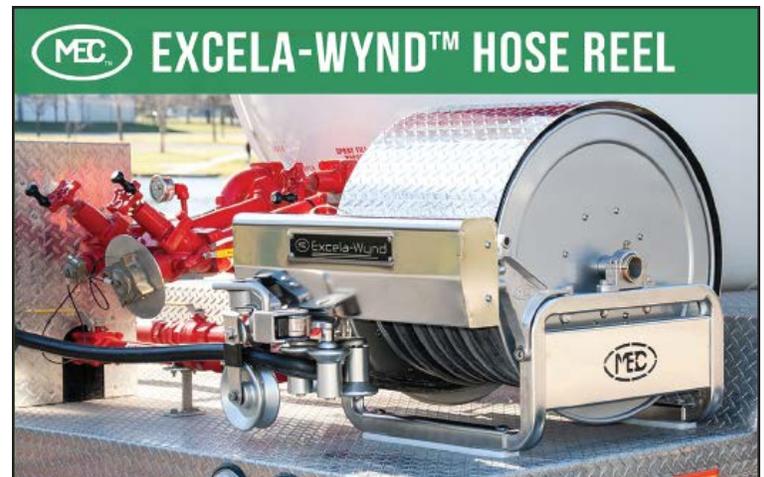
“ROUSH CleanTech continues investing in new technology development to provide sustainable propane vehicle options,” said Todd Mouw, executive vice president of sales and marketing for ROUSH CleanTech. “Propane’s low cost for fuel and maintenance makes

adopting propane vehicles economically feasible for all fleet operators, especially propane suppliers.”

The propane supplier will continue adding more propane vehicles to its fleet each year.

To learn more about ROUSH CleanTech’s advanced clean transportation fleet solutions or to sign up for the monthly e-newsletter CleanTalk, visit ROUSHcleantech.com.

Todd Mouw is president of ROUSH CleanTech, an industry leader of advanced clean vehicle technology. Mouw has more than two decades of experience in the automotive and high-tech industries. As former president of the NTEA Green Truck Association, Mouw helped set standards in the green trucking industry. To learn more, visit ROUSHcleantech.com.



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**Alabama/Louisiana Propane Gas
Associations' Summer Convention
July 26-28, 2022**



**Country
Bash
at the
Beach**

**Perdido Beach Resort
Orange Beach, AL**

Convention Information

The Alabama and Louisiana Propane Gas Associations are holding their joint Summer Convention at the Perdido Beach Resort in Orange Beach, Alabama on July 26-28, 2022. This is our favorite time of the year where we can learn from each other and build lasting relationships. We hope you will take advantage of this opportunity and join us for a spectacular event.

After reviewing all the seminar/meeting information and daily activities, you will see the convention is packed with excellent opportunities to network, gain industry knowledge and have a ton of fun. Load up your family and head our way. You will not be disappointed! We look forward to seeing you there!

Tom Cheatham
APGA President

Ralph Poole
LPGA President

Tuesday Welcome

The convention will start Tuesday evening at 6 p.m. with the Welcome Reception. This reception is being sponsored by both states' Supplier Members. You will have plenty of time after the reception to enjoy dinner on your own. The reception is open to all.

Wednesday Seminar/Meetings

Wednesday will begin with the Alabama Suppliers meeting followed by a joint breakfast for industry members.

Joint Seminars

NPGA Issues of Importance. Steve Kaminski, NPGA President & CEO, will present an update to the membership on issues of importance which NPGA is addressing.

PERC Update. Byan Cordill will cover resources and advantages about propane and the environment in residential/commercial markets. Elena Scott will share new training that is available in the learning center specifically about propane and the environment.

The Importance of Documentation. Jeff Gresham with Crum & Forster - The importance of documentation and attention to details has become more important than ever. We will cover why this is so important and give some examples of what happens when the details are not taken care of. We will discuss some of the areas that we see that are lacking and give some ideas of what needs to be done to help prevent incidents. We will reinforce what the current training tells you to do and also talk about going beyond code.

(CE credits available for LPGA members)

Association Meetings

After the joint seminars, each state will hold their respective meetings.

Wednesday Activities

Pool Time

After our meetings, take the opportunity to relax with friends and family by the resort's awesome pool area.

Dessert Extravaganza, Reverse Raffle & Silent Auction

Wednesday evening, make your way to this spectacular event which will support the David Reaves,



Don Haden and Bill Montgomery Scholarships in Alabama and the Marie Daniel Scholarships in Louisiana. All registrations include One Raffle Ticket per person (**you are encouraged to buy additional**

raffle tickets on the registration form). The last ticket out will win \$1,000 in cash (additional prizes will be distributed throughout the drawing). We will also have Silent Auction items up for bid. **Please consider donating an item to the auction.**



TICKETS WILL BE COLLECTED AT THE DOOR FOR THE WEDNESDAY AND THURSDAY NIGHT EVENTS. YOU CAN PURCHASE EXTRA TICKETS ON THE REGISTRATION FORM.

Thursday Activities



Half Day Deep Sea Fishing Trip

The Fairwater II is a 40 plus foot boat with an air conditioned inside cab and a nice, clean bathroom. Capt. Tom and his crew are seasoned veterans in the fishing business and love having kids aboard.

Meet at Zekes Marina by 6 a.m. The boat will leave at 6:30 a.m. for a 6hr trip.

The \$185 registration fee includes everything you need to fish and enjoy the day. Snacks, sandwiches and beverages will be provided.



Chris Connally Memorial Golf Tournament

Kiva Dunes is a gorgeous track that winds through a secluded piece of land, presenting incredible shot-making opportunities in an unforgettable setting. The links style course was ranked the number one public golf course in Alabama by Golf Advisor in 2017, and over the years, the course has received many awards from Golf Digest, Golf Week and Links Magazine. The layout was created by Jim Edgemon, the property's developer, and longtime friend and former U.S. Open Champion, Jerry Pate. The first tee time is set for 9:00 a.m. The \$160 registration fee will include your green fee, cart, drinks, box lunch and prizes. To learn more about the course, [click here](#).

Hangin' on the Beach
A full day of relaxation, fellowship, fun and sun will be had by all who join us on the beach. We will have a designated area reserved just for us with chairs and umbrellas. The \$30 registration fee gets you ONE lounge chair, shared umbrella, and assortment of snacks/beverages. ***This is our most popular event so you will not want to miss the fun!***



Please note...there will not be a box lunch due to the availability of lunch at the outside pool restaurant. We will provide a menu.

COUNTRY BASH

There's no better way to end the convention than with a great party so that's exactly what we intend to do. Not only will we experience a great buffet by the resort's chef, we will be treated to a special Concert by Destiny Brown and her band, The Destinations. Destiny is a country/alternative/blues influenced musician who happily resides in Gulf Shores.

To make this party even better...dress in your favorite country outfit...whether it's a character from a western TV show, a country singer or just your own country get-up outfit. Go all out...why not?! Destiny will provide plenty of music for us to dance to or just sit around, relax and enjoy the time with good friends! We will also have Country Trivia with prizes!

Prizes for best dressed!!





Summer Convention **July 26-28, 2022**

AGENDA

Tuesday, July 26

TIME

4:30 p.m. - 7:00 p.m.
6:00 p.m. - 7:00 p.m.

EVENT

Registration
Welcome Reception (*Sponsored by Alabama & Louisiana Suppliers*)

Wednesday, July 27

TIME

8:00 a.m. - 8:15 a.m.
8:00 a.m. - 8:30 a.m.
8:30 a.m. - 9:00 a.m.
9:00 a.m. - 9:30 a.m.
9:30 a.m. - 10:30 a.m.
10:45 a.m. - 12:15 p.m.
10:45 a.m. - 12:15 p.m.

8:00 p.m. - 8:15 p.m.
8:15 p.m. - 10:00 p.m.

EVENT

Alabama Suppliers Meeting
Breakfast
NPGA Issues of Importance
PERC Update
Understanding the Importance of Documentation
Alabama General Membership/Board of Directors Meeting
Louisiana Committee Meetings and General Membership/Board of Directors Meeting

Awards
Dessert Extravaganza, Reverse Raffle & Silent Auction
(*fundraiser for the David Reaves, Don Haden, Bill Montgomery and Marie Daniel Scholarships*)

Thursday, July 28

TIME

6:30 a.m. - 12:30 p.m.

9:00 a.m. - until
9:00 a.m. - 4:00 p.m.
6:30 p.m. - until

EVENT

Deep Sea Fishing on the Fairwater II out of Zekes Marina
(*sign up by JUNE 25 - must have at least 10 people*)
Chris Connally Memorial Golf Tournament (*Kiva Dunes Golf Course*)
Hangin' on the Beach
Country Bash... Dinner/Concert with Destiny Brown and The Destinations

All Convention Events are Resort Casual

Advanced Registration

Alabama/Louisiana Convention

Perdido Beach Resort

JULY 26-28, 2022

Name: _____
 Spouse/Significant Other: _____
 Company: _____
 Cell Number: _____
 Email: _____
 Spouse Email: _____

Single Registration \$400 \$ _____
 (includes 1 Reverse Raffle Ticket, Welcome Reception, Meetings, Dessert Extravaganza and Dinner)

Couple Registration \$600 \$ _____
 (includes per person 1 Reverse Raffle Ticket, Welcome Reception, Meetings, Dessert Extravaganza and Dinner)

CONVENTION ACTIVITIES

WEDNESDAY **NUMBER**
Extra Reverse Raffle Ticket \$50 _____ \$ _____

THURSDAY
Fishing \$185 _____ \$ _____
 (must register by JUNE 25...there is a 10 person minimum)
 (fee includes everything needed to fish plus food, drinks, tip and fish cleaning)

Golf Tournament \$160 _____ \$ _____
 (fee includes green fee, cart, drinks, box lunch and prizes)

Names **Handicap**

Hangin' on the Beach \$30 _____ \$ _____
 (fee includes ONE lounge chair with shared umbrella and snacks/beverages)
 (NO BOX LUNCH OPTION...POOL RESTAURANT MENU WILL BE AVAILABLE)

TICKETS WILL BE COLLECTED AT THE DOOR FOR THE WEDNESDAY AND THURSDAY NIGHT EVENTS.

ADDITIONAL TICKETS available for family members/guests not involved in the propane industry and therefore not paying convention registration fees.

WEDNESDAY
 Dessert Extravaganza (included in registrations above)
Extra Adult Ticket \$40 _____ \$ _____
 Child Ticket (17 and under) Free _____

THURSDAY
 Dinner (included in registrations above)
Extra Adult Ticket \$125 _____ \$ _____
 Younger Person (16 - 20) \$85 _____ \$ _____
 Child Buffet Ticket (15 & under) \$55 _____ \$ _____
 Child Chicken Plate (12 & under) \$30 _____ \$ _____

Total Registration Amount \$ _____

NON-MEMBERS - Individuals from non-member companies will be charged a \$150 additional convention registration fee. Please add this charge to you Total Registration Amount.

___ MasterCard ___ VISA ___ American Express ___ Discover
 Name on Card: _____
 Card Number: _____
 Exp. Date: _____ Billing Zip Code: _____
 CVV#: _____ (last 3 digits on back or 4 digits on front above # for AmEx)
 Signature: _____

Cancellation Policy

Since we must give a guaranteed number of attendees for events several days in advance, the cancellation policy will be as follows:

- Full refund on or before June 30
 - 1/2 refund on or between July 1 - July 11
 - No refund on or after July 12
- **If you fax or email your registration form, you are considered pre-registered and must call to cancel your registration.**



Hotel Information

To make your room reservation at the Perdido Beach Resort for JULY 26-29, 2022 call:
(800) 634-8001

Be sure to indicate you are with the Alabama/Louisiana Convention

To make a reservation on-line, go to:

www.perdido beachresort.com
 Once there, click **Book Now** and enter promo/group code: 17997

Room Prices Starting at \$259

ROOM RESERVATION DEADLINE
June 24

Return Form and Payment to:

Alabama Propane Gas Association
 173 Medical Center Drive
 Prattville, AL 36066
 334-358-9590
 334-358-9520 FAX
 lisa@alabamapropane.com